



# SOLID GROUP INC.

May 20, 2009

PHILIPPINE STOCK EXCHANGE INC.  
Disclosure Department  
4<sup>th</sup> Floor, Philippine Stock Exchange Centre  
Exchange Road, Ortigas Center  
Pasig City

Attention: Ms. Janet Encarnacion  
Disclosure Department

Gentlemen:

We are submitting herewith the SEC Form 17-Q Quarterly Report.

We trust that you will find everything in order.

Very truly yours,

MELLINA T. CORPUZ  
Corporate Information Officer

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17 (2)(b) THEREUNDER

1. For the quarterly period ended: March 31, 2009
2. Commission Identification Number: 845
3. BIR Tax Identification No.: 321-000-508-536
4. Exact name of registrant as specified in its charter **SOLID GROUP INC.**
5. Province, Country or other jurisdiction  
of incorporation: Philippines
6. \_\_\_\_\_ (SEC Use Only)  
Industry Classification Code
7. Address of principal office: Solid House, Postal Code: 1231  
2285 Don Chino Roces Avenue (formerly Pasong Tamo Ext.), Makati City,  
Philippines
8. Telephone No: (632) 843-15-11
9. Former name, former address and former fiscal year,  
if changed since last report: N/A
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the  
RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
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Common Stock, P1 pa r value	1,821,542,000 shares
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11. Are any or all of the securities listed on the Philippine Stock Exchange?  
Yes [ X ] No [ ]

If yes, state the name of such Stock Exchange and the classes of securities listed therein:

Philippine Stock Exchange	Common
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12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports)

Yes [ X ]

No [ ]

(b) has been subject to such filing requirement for the past 90 days.

Yes [ X ]

No [ ]

## PART I. – FINANCIAL INFORMATION

### Item 1. Financial Statements

The unaudited consolidated financial statements of the Company and its subsidiaries for the nine (3) months period ended March 31, 2009 are attached to this report.

### Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations

#### Key Performance Indicators

The following key performance indicators are identified by the Company and included in the discussion of the results of operations and financial condition: revenue growth, asset turnover, operating expense ratio, earnings before interest, taxes, depreciation and amortization (EBITDA), earnings per share (EPS), current ratio and debt to equity ratio.

Key performance indicators for 2009 and 2008 are as follows:

	<u>2009</u>	<u>2008</u>
Revenue growth	80%	(1%)
Asset turnover	7%	4%
Operating expense ratio	17%	21%
EBITDA	P108 million	P66 million
EPS	P0.03	P0.02
Current ratio	2.92 : 1	3.34 : 1
Debt to equity ratio	0.27 : 1	0.23 : 1

Revenue growth is determined as follows: revenues for the current period less revenues for last period divided by the revenues of the previous period. Revenue growth improved to 80% from a revenue decline of 1% for the first three months of 2009 vs. 2008. The improvement was mainly contributed by significant growth of the mobile sales, sale of industrial lot and higher broadband revenues.

Asset turnover is computed based on the revenues (annualized) earned during the period divided by the average total assets. Asset turnover was 7% for the first three months in 2009 compared with 4% for the same period in 2008 principally due to higher revenues generated for the first three months of the year.

Operating expense ratio is calculated as follows: operating expenses for the period divided by revenues for period. Operating expense ratio was 17% in 2009 which improved from last year's 21% mainly due to higher revenues.

EBITDA is determined by adding back interest expense, depreciation and amortization charges, impairment losses to income from operations before income tax for the period. EBITDA amounted to P108 million for the first three months of 2009 against P66 million for the same period in 2008. The increase was mainly due to higher gross profit during the period.

Earnings per share (EPS) is computed based on the net income or loss for the period divided by the weighted average shares outstanding during the year. Earnings per share amounted to P0.03 in 2009 versus P0.02 in 2008 mainly from higher income for the period.

Current ratio is computed as follows: total current assets as of end of the period divided by total current liabilities as of end of the period. Current ratio was lower at 2.92 : 1 as of March 31, 2009 and 3.34 : 1 as of December 31, 2008 mainly from higher current liabilities.

Debt to equity ratio is computed by dividing the total liabilities excluding amounts due to related parties as of end of the period by the total equity as of end of the period. Debt to equity ratio was slightly higher at 0.27 : 1 as of March 31, 2009 from 0.23 : 1 as of December 31, 2008 primarily due to higher liabilities.

### Results of Operations

The Company posted revenues of P654 million for the first three months of 2009, achieving growth of 80% from P363 million for the same period in 2008 as discussed below.

Service revenue amounted to P161 million for the first three months of 2009, or lower by 12% against P144 million for the same period in 2008, mainly due to improved broadband revenues for the current period.

Sale of goods reached P266 million for the first three months of 2009, posting growth of 65% from P161 million for the same period in 2008 mainly due higher volume of mobile phone sales.

Rental income amounted to P31 million for the first three months of 2009, higher by 8% from P29 million for the same period in 2008 primarily from higher occupancy.

Sale of land amounted to P172 million for the first three months of 2009, improving by 1492% from P10 million for the same period in 2008. This was principally due the sale of industrial lots for the period.

Interest income amounted to P21 million for the first three months of 2009, up by 25% from P17 million for the same period in 2008 mainly from higher investible funds.

Cost of sales, services and rentals amounted to P467 million for the first three months of 2009, or higher by 86% from P250 million for the first three months of 2008 as discussed below.

Cost of services reached P110 million for the first three months of 2009, or a increase of 6% from P104 million for the same period of 2008, principally in relation to higher service revenues.

Cost of sales amounted to P210 million for the first three months of 2009, or higher by 68% from P124 million for the same period of 2008 mainly in relation to higher sales for the period.

Cost of rentals amounted to P11 million for the first three months of 2008, or lower by 10% from P16 million for the same period in 2007 primarily from lower depreciation and maintenance expenses.

Cost of land amounted to P135 million for the first three months of 2009, or up by 2175% from P5 million for the same period of 2008. The increase was mainly in relation to higher sale of land.

Gross profit improved by 67% to P187 million for the first three months of 2009 compared with P112 million for the same period of 2008 due to improved performance of mobile phone sales.

Other operating expenses (income) amounted to P112 million for the first three months of 2009 against P69 million for the same period in 2008 as explained below.

General and administrative expenses amounted to P89 million for the first three months of 2009, higher by 49% from P59 million for the same period of 2007 primarily from personnel costs and increase in provisions.

Selling and distribution costs amounted to P21 million for the first three months of 2009, up by 38% from P15 million for the same period of 2008 mainly from higher advertising expense for the mobile phone business.

Other operating income amounted to P1.5 million for the first three months of 2009 compared with P6 million for the same period in 2008, or lower by 126% principally due loss on sale of financial assets offset by higher increase in cash surrender value of life insurance policy.

Operating profit improved by 74% to P74 million for the first three months of 2009 compared with P43 million for the same period in 2008 mainly from higher gross profit as explained above.

Other income (charges) amounted to P1.2 million loss for the first three months of 2009 against P5.4 million loss for the same period in 2008 mainly from the following:

Finance income amounted to P7 million for the first three months of 2009, higher by 73% compared with P4 million for the same period of last year primarily due to lower interest income.

Finance costs went down to P6 million for the first three months in 2009, down by 37% against P9 million for the same period in 2008 mainly from foreign currency losses last year.

Income before tax reached P76 million for the first three months in 2009, improving from P37 million for the same period in 2008 mainly due to higher operating profit as explained above.

Tax expense amounted to P10 million for the first three months of 2009 from P9 million in 2008 due to higher pre-tax income.

Net income amounted to P65 million for the first three months of 2009 against P28 million for the same period in 2008 due to the factors discussed above.

Net income attributable to equity holders of the parent amounted to P52 million for the first three months of 2009 against P31 million in for the same period of 2008 as discussed above.

Net income attributable to minority interest amounted to P13 million for the first three months of 2009 compared with P3 million loss in 2008 due to earnings of the industrial estate business of the Company.

Earnings per share amounted to P0.03 in 2009 versus P0.02 in 2008 mainly from higher income for the period.

### Financial Position

The Company reported cash and cash equivalents of P 1,219 million as of March 31, 2009, up by 9% from P1,118 million as of December 31, 2008. Cash was mainly provided by operating

activities primarily from increase in payables and decrease in real estate inventories and from investing activities.

Trade and other receivables reached P815 million as of March 31, 2009 against P503 million as of December 31, 2008, increasing by 62% mainly from increase in trade and other receivables. Trade customers are generally established and stable companies with reasonable assurance of collectibility of their accounts. Nonetheless, trade accounts are periodically reviewed to assess the possible losses from non-collection and allowance is provided for possible losses on accounts which are considered doubtful of collection.

Advances to related parties amounted to P192 million as of March 31, 2009 and December 31, 2008. There was no movement for this account.

Available-for-sale financial assets amounted to P63 million as of March 31, 2009 and December 31, 2008. There was no material variance for this account.

Merchandise inventories and supplies - net amounted to P193 million was lower by 8% as of March 31, 2009 compared with P208 million as of December 31, 2008 mainly from lower merchandise and finished goods.

Real estate inventories amounted to P987 million as of March 31, 2009, down by 5% from P1,036 million as of December 31, 2008, primarily from sale of industrial lots.

Other current assets amounted to P172 million as of March 31, 2009, decreasing by 12% compared with P196 million as of December 31, 2008 principally from lower input taxes.

Total current assets amounted to P3,643 million as of March 31, 2009 from P3,319 million as of December 31, 2008 as discussed above.

Non-current trade and other receivable amounted to P600 million as of March 31, 2009, up by 10% from P546 million as of December 31, 2008 mainly from higher non-current finance receivables and cash surrender value of life insurance policy.

Non-current available-for-sale financial assets stood at P12 million as of March 31, 2009 against P7 million as of December 31, 2008 or an increase of 67% mainly from additional club shares and other investments.

Non-current held-to-maturity investments amounted to P154 million as of March 31, 2009 versus P161 million as of end of 2008 principally due to amortization of discount.

Property, plant and equipment amounted to P1,356 million as of March 31, 2009 or lower by 6% from P1,438 million as of December 31, 2008 mainly from depreciation expenses.

Investment property amounted to P3,778 million as of March 31, 2009 against P3,789 million as of December 31, 2008. There was no material variance for this account.

Retirement benefit assets amounted to P44 million as of March 31, 2009 and December 31, 2008.

Deferred tax assets - net amounted to P4 million as of March 31, 2009 and December 31, 2008.

Other non-current assets amounted to P170 million as of March 31, 2009, up by 14% from P148 million as of December 31, 2008 mainly from increase in other assets.

Total non-current assets amounted to P6,121 million as of March 31, 2009 from P6,140 million as of December 31, 2008 as discussed above.

Total assets reached P9,765 million as of March 31, 2009 from P9,460 million as of the December 31, 2008 as discussed above.

Interest-bearing loans amounted to P465 million as of March 31, 2009, higher by 2% from P458 million as of December 31, 2008 mainly from higher US dollar conversion rate as of end of the period.

Trade and other payables amounted to P592 million as of March 31, 2009 against P347 million as of December 31, 2008, up by 70% primarily due to higher accrued expenses and other payables.

Advances from related parties amounted to P111 million as of March 31, 2009 and December 31, 2008. There was no movement for this account.

Estimated liability for land and land development costs amounted to P68 million as of March 31, 2009 and December 31, 2008. There was no movement for this account.

Income tax payable amounted to P7 million as of March 31, 2009 from P6 million as of December 31, 2008 mainly from higher provision for income tax.

Total current liabilities stood at P1,246 million as of March 31, 2009, higher by 25% from P993 million as of December 31, 2008 as explained above.

Non-current refundable deposits amounted to P9 million as of March 31, 2009 from P9 million as of December 31, 2008.

Retirement benefit obligation amounted to P7 million as of March 31, 2009 and December 31, 2008.

Deferred tax liabilities -net amounted to P838 million as of March 31, 2009 and December 31, 2008.

Total non-current liabilities amounted to P855 million as of March 31, 2009 and December 31, 2008.

Capital stock stood at P2,030 million as of March 31, 2009 and December 31, 2008.

Additional paid-in capital amounted to P4,641 million as of March 31, 2009 and December 31, 2008.

Treasury shares amounted to P115 million as of March 31, 2009 and December 31, 2008.

Revaluation reserves amounted to P226 million loss as of March 31, 2009 from P213 million loss as of December 31, 2008 mainly from the foreign currency difference due to translation of the foreign subsidiary balances and transactions.



Retained earnings amounted to P926 million as of March 31, 2009 from P873 million as of December 31, 2008 as a result of net income during the period.

Total equity attributable to Equity holders of Parent amounted to P7,256 million as of March 31, 2009 from P7,217 million as of December 31, 2008 due to higher retained earnings and lower revaluation reserve during the period.

Minority interest amounted to P407 million as of March 31, 2009 from P394 million as of December 31, 2008, or an increase of 3%. There was no material variance for this account.

Total equity amounted to P7,663 million as of March 31, 2009 from P7,611 million as of December 31, 2008.

- i. Known Trends or Demands, Commitments, Events or Uncertainties that will impact Liquidity.

The Company is not aware of any known trends, demands, commitments, events or uncertainties that will materially impact on its liquidity.

- ii. Events that will trigger Direct or Contingent Financial Obligation that is material to the Company, including any default or acceleration of an obligation.

As discussed in Notes of the financial statements under Contingencies, certain subsidiaries of the Company are involved in litigation or proceedings, the outcome of which could individually or taken as a whole, not adversely affect the financial results, operations or prospects of the Company. Except for these contingencies, the Company is not aware of other events that will materially trigger direct or contingent financial obligation.

- iii. Material Off-Balance Sheet Transactions, Arrangements, Obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.

The Company has no material off-balance sheet transactions, arrangements, obligations and other relationships with unconsolidated entities or other persons created during the period that is not included in the financial statements.

- iii. Material Commitments for Capital Expenditures, the general purpose of the Commitment and Expected Sources of Funds

The Company estimates capital expenditures for the year 2009 to amount P400 million for real estate development and upgrade of the broadband infrastructure. The construction and/ or purchase of these capital expenditures will be financed through the funds of the Company.

- v. Known Trends, Events or Uncertainties that will impact Sales/Revenues/Income from Continuing Operations

The Company received a formal notice of the expiration of the Joint Venture Agreement on May 8, 2005. The Company and Sony Corporation have agreed to pursue negotiation toward an equitable settlement of all matters relating to the JVA and its expiration.

Solid Electronics Corporation, a wholly-owned subsidiary of the Company, provides in-warranty and out-of-warranty services for Sony products sold in the Philippines under the After-Sales Service and Network Support Agreements, which was effective until September 30, 2004. In May 2005, the Company entered into an informal agreement with Sony wherein these agreements were renewed annually until revoked. This contributed 3% of total revenues in 2008.

Solid Broadband Corporation, a wholly-owned subsidiary of the Company entered into an agreement with Hongkong and Shanghai Banking Corporation (HSBC) to supply the LCD television under HSBC's Dream LCD TV promotion. The Company expects this agreement to generate about 5% of revenues in 2009.

vi. Significant elements of Income or Loss that did not arise from Continuing Operations

There is no significant income or loss that did not arise from continuing operations.

vii. Causes for any Material Changes from Period to Period

The discussion of the material changes for each account is included in the Management Discussion and Analysis.

viii. Seasonal Aspects that had Material Effect on the Financial Condition or Results of Operations

There are no significant seasonality in the Company's business that materially affects financial condition or results of operations.

## **PART II –OTHER INFORMATION**

None.

## SIGNATURES

Pursuant to the requirements of the Securities Regulations Code, the issuer has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**SOLID GROUP INC.**



**DAVID S. LIM**  
President



**IRENEO D. TUBIO, JR.**  
Chief Financial Officer

MAY 20, 2009

**SOLID GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**MARCH 31, 2009 AND DECEMBER 31, 2008**  
*(Amounts in Philippine Pesos)*

	Notes	2009	2008
<b><u>ASSETS</u></b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	5	<b>P 1,219,844,427</b>	P 1,118,462,976
Held-to-maturity investments	6	-	-
Trade and other receivables - net	7	<b>815,484,176</b>	503,084,944
Advances to related parties	25	<b>192,327,778</b>	192,327,778
Available-for-sale financial assets	8	<b>63,002,701</b>	63,519,015
Merchandise inventories and supplies - net	9	<b>193,113,104</b>	208,984,237
Real estate inventories - net	10	<b>987,044,345</b>	1,036,949,872
Other current assets	13	<b>172,930,252</b>	196,657,886
		<b>3,643,746,783</b>	3,319,986,708
Total Current Assets			
<b>NON-CURRENT ASSETS</b>			
Trade and other receivables	7	<b>600,392,787</b>	546,107,912
Available-for-sale financial assets - net	8	<b>12,512,241</b>	7,461,527
Held-to-maturity investments	6	<b>154,803,135</b>	161,289,378
Property, plant and equipment - net	11	<b>1,356,051,245</b>	1,438,147,224
Investment property - net	12	<b>3,778,215,974</b>	3,789,334,875
Retirement benefit asset	21	<b>44,678,755</b>	44,678,755
Deferred tax assets - net	22	<b>4,309,204</b>	4,309,204
Other non-current assets	13	<b>170,492,349</b>	148,931,209
		<b>6,121,455,690</b>	6,140,260,084
Total Non-current Assets			
<b>TOTAL ASSETS</b>		<b>P 9,765,202,473</b>	P 9,460,246,792

*Forward*

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
<b><u>LIABILITIES AND EQUITY</u></b>			
<b>CURRENT LIABILITIES</b>			
Interest-bearing loans	14	<b>P 465,871,873</b>	P 458,760,609
Trade and other payables	15	<b>592,764,244</b>	347,451,497
Advances from related parties	25	<b>111,704,972</b>	111,704,972
Estimated liability for land and land development costs		<b>68,304,647</b>	68,304,647
Income tax payable		<b>7,424,979</b>	6,782,075
		<u><b>1,246,070,715</b></u>	<u>993,003,800</u>
<b>NON-CURRENT LIABILITIES</b>			
Refundable deposits - net	16	<b>9,710,038</b>	9,710,038
Retirement benefit obligation	21	<b>7,362,600</b>	7,362,600
Deferred tax liabilities - net	22	<b>838,237,171</b>	838,237,171
		<u><b>855,309,809</b></u>	<u>855,309,809</u>
Total Liabilities		<u><b>2,101,380,524</b></u>	<u>1,848,313,609</u>
<b>EQUITY</b>			
Equity attributable to parent company			
Capital stock	23	<b>2,030,975,000</b>	2,030,975,000
Additional paid-in capital	23	<b>4,641,701,922</b>	4,641,701,922
Treasury shares - at cost		<b>( 115,614,380 )</b>	( 115,614,380 )
Revaluation reserves	23	<b>( 226,783,529 )</b>	( 213,026,395 )
Retained earnings		<b>926,305,288</b>	873,760,668
		<u><b>7,256,584,301</b></u>	<u>7,217,796,815</u>
Equity attributable to equity holders of the parent company		<u><b>7,256,584,301</b></u>	<u>7,217,796,815</u>
Minority interest		<u><b>407,237,648</b></u>	<u>394,136,368</u>
		<u><b>7,663,821,949</b></u>	<u>7,611,933,183</u>
Total Equity		<u><b>7,663,821,949</b></u>	<u>7,611,933,183</u>
<b>TOTAL LIABILITIES AND EQUITY</b>		<u><b>P 9,765,202,473</b></u>	<u>P 9,460,246,792</u>

*See Notes to Consolidated Financial Statements.*

**SOLID GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED INCOME STATEMENTS**  
**FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2009 AND 2008**  
*(Amounts in Philippine Pesos)*

		2009		2008
<b>REVENUES</b>				
Rendering of services		P 161,958,540		P 144,501,424
Sale of goods		266,738,457		161,548,653
Rentals		31,966,132		29,397,885
Sale of land		172,738,620		10,849,444
Interest income		21,385,391		17,048,298
		654,787,140		363,345,704
<b>COSTS OF SALES, SERVICES AND RENTALS</b>				
Cost of services	17	110,609,779		104,067,327
Cost of sales	17	210,045,926		124,835,244
Cost of rentals	17	11,535,047		16,002,285
Cost of land sold	19	135,184,101		5,941,856
		467,374,853		250,846,712
<b>GROSS PROFIT</b>		<b>187,412,287</b>		<b>112,498,992</b>
<b>OTHER OPERATING EXPENSES (INCOME)</b>				
General and administrative expenses	19	89,335,404		59,901,692
Selling and distribution costs	19	21,538,033		15,580,214
Other operating income	18	1,595,838		-6,097,950
		112,469,275		69,383,956
<b>OPERATING PROFIT</b>		<b>74,943,012</b>		<b>43,115,036</b>
<b>OTHER INCOME (CHARGES)</b>				
Finance income	20	7,179,594		4,156,032
Finance costs	20	( 6,001,183 )		(9,581,426)
Other gains - net	20	62,500		0
		1,240,911		( 5,425,394 )
<b>INCOME BEFORE TAX</b>		<b>76,183,923</b>		<b>37,689,642</b>
<b>TAX EXPENSE</b>	22	<b>10,538,023</b>		<b>9,348,974</b>
<b>NET INCOME</b>		<b>P 65,645,900</b>		<b>P 28,340,668</b>
<b>Attributable to:</b>				
Equity holders of the parent company		P 52,544,620		31,669,355
Minority interest		13,101,280		-3,328,687
		<b>P 65,645,900</b>		<b>28,340,668</b>
<b>Earnings per share for net income attributable to equity holders of the parent company</b>				
	24	<b>P 0.03</b>		<b>P 0.02</b>

**SOLID GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2009 AND 2008**  
*(Amounts in Philippine Pesos)*

	2009	2008
<b>NET INCOME</b>	<b>65,645,900</b>	28,340,668
<b>OTHER COMPREHENSIVE INCOME</b>		
Currency differences on translating financial statements of foreign operations	(24,628,194)	57,885,489
Fair value gains on available for sale financial assets	10,871,060	(9,051,620)
	(13,757,134)	48,833,869
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>51,888,766</b>	<b>77,174,537</b>
<b>Attributable to:</b>		
Equity holders of the parent company	<b>P 38,787,486</b>	P 80,503,224
Minority interest	<b>13,101,280</b>	-3,328,687
	<b>P 51,888,766</b>	<b>77,174,537</b>

*See Notes to Consolidated Financial Statements.*

**SOLID GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2009 AND 2008**  
*(Amounts in Philippine Pesos)*

	Notes	2009	2008
<b>EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY</b>			
<b>CAPITAL STOCK - P1 par value</b>			
Authorized - 5,000,000,000 shares			
Subscribed, issued and outstanding - 2,030,975,000 shares	P	2,030,975,000	P 2,030,975,000
<b>ADDITIONAL PAID - IN CAPITAL</b>		4,641,701,922	4,641,701,922
<b>TREASURY SHARES - At cost</b>		( <u>115,614,380</u> )	( <u>115,614,380</u> )
<b>REVALUATION RESERVES</b>			
Balance at beginning of year		( 213,026,395 )	( 210,977,374 )
Currency differences on translating balances of foreign operations		( 24,628,194 )	57,885,489
Fair value gains (losses) on available-for-sale financial assets, net of taxes		<u>10,871,060</u>	( <u>9,051,620</u> )
Balance at end of year		( <u>226,783,529</u> )	( <u>162,143,505</u> )
<b>RETAINED EARNINGS</b>			
Balance at beginning of year		873,760,668	549,615,061
Net income (loss) attributable to equity holders of the parent company		<u>52,544,620</u>	<u>31,669,355</u>
Balance at end of year		<u>926,305,288</u>	<u>581,284,416</u>
Total Equity Attributable to Equity Holders of the Parent Company		<u>7,256,584,301</u>	<u>6,976,203,453</u>
<b>MINORITY INTEREST</b>			
Balance at beginning of year		394,136,368	254,792,475
Issue of share capital by a subsidiary		-	146,287,050
Net income (loss) attributable to minority interest		<u>13,101,280</u>	( <u>3,328,687</u> )
Balance at end of year		<u>407,237,648</u>	<u>397,750,838</u>
<b>TOTAL EQUITY</b>		<u>P 7,663,821,949</u>	<u>P 7,373,954,291</u>
<b>Net Income (Loss) Recognized Directly in Equity</b>		( <u>P 13,757,134</u> )	<u>P 48,833,869</u>

*See Notes to Consolidated Financial Statements.*



**SOLID GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED CASH FLOW STATEMENTS**  
**FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2009 AND 2008**  
*(Amounts in Philippine Pesos)*

	Notes	<u>2009</u>	<u>2008</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before tax	P	76,183,923	P 37,689,642
Adjustments for:			
Depreciation and amortization	19	27,434,458	23,814,115
Interest expense	20	4,983,562	4,645,203
Unrealized foreign currency losses - net		1,287,132	4,936,223
Gain on sale of available for sale financial assets - net		-	-
Gain on sale of property and equipment	20	( 62,500 )	
Fair value gains on financial assets at fair value through profit or loss	20	-	-
Interest income	20	( 28,564,985 )	( 20,994,311 )
Operating income before working capital changes		81,261,590	50,090,872
Increase in trade and other receivables		( 363,206,730 )	( 83,284,800 )
Decrease (increase) in inventories		15,871,133	43,604,483
Decrease (increase) in available-for-sale financial assets		( 4,534,400 )	65,093,717
Decrease (increase) in real estate inventories		49,905,527	( 197,954,883 )
Increase in held-to-maturity investments		6,486,243	( 49,252,270 )
Increase in other current assets		23,727,634	3,494,435
Increase in other non-current assets		( 21,561,140 )	( 1,527,741 )
Increase (decrease) in trade and other payables		240,777,341	( 41,671,356 )
Decrease in estimated liability for land and land development costs		-	( 14,221,145 )
Increase in refundable deposits		-	7,930,066
Cash generated used in operations		28,727,198	( 217,698,622 )
Interest received		25,087,608	20,994,311
Cash paid for income taxes		( 9,895,119 )	( 7,907,100 )
Net Cash from (Used in) Operating Activities		<u>43,919,687</u>	( 204,611,411 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Minority interest		-	146,287,050
Decrease (acquisitions) of investment property		11,118,901	( 19,407,521 )
Decrease (acquisitions) of property, plant and equipment		40,966,890	( 13,942,195 )
Net Cash from (Used in) Investing Activities		<u>52,085,791</u>	112,937,334
		<u>96,005,478</u>	( 91,674,077 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Interest paid		( 448,157 )	( 4,645,203 )
Proceeds of interest-bearing loans - net		7,111,263	38,713,183
Net Cash From (Used in) Financing Activities		<u>6,663,106</u>	34,067,980
<b>Effect of Currency Rate Changes on Cash and Cash Equivalents</b>		( 1,287,132 )	( 4,936,223 )
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>		101,381,452	( 62,542,320 )
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		<u>1,118,462,976</u>	<u>1,206,991,793</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		<u>P 1,219,844,428</u>	<u>P 1,144,449,473</u>

*See Notes to Consolidated Financial Statements.*

**SOLID GROUP INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2009 AND DECEMBER 31, 2008**  
*(Amounts in Philippine Pesos)*

**1. CORPORATE INFORMATION**

**1.1 Company Background**

Solid Group Inc. (SGI or the Company) and its subsidiaries (collectively referred to hereinafter as the Group), are incorporated in the Philippines, except for Brilliant Reach Limited which was incorporated in the British Virgin Islands (BVI) and Fil-Dragon Real Estate Development, Ltd. Which was incorporated in China.

The Company holds ownership interests in the following subsidiaries:

Subsidiaries	Percentage of Ownership			Notes	Nature of Business
	2008	2007	2006		
Brilliant Reach Limited (BRL)	100%	100%	100%	a	Investment company
Kita Corporation (Kita)	100	100	100		Manufacturing of injected plastics
Omni Logistics Corporation (OLC)	100	100	100		Logistics and assembly of colored televisions
Solid Broadband Corporation (SBC)	100	100	100	1.2	Broadband cable and satellite services, sale of mobile phones and LCD televisions
Solid Corporation (SC)	100	100	100		Real estate
SolidGroup Technologies Corporation (SGTC)	100	100	100	1.2, c	Information and communications and technology systems
Precos, Inc. (Precos)	100	100	100	c	Real estate
Solid Electronics Corporation (SE Corp.)	100	100	100		Repair services for audio and video products
Solid Laguna Corporation (SLC)	100	100	100		Manufacturing of injected plastics and trading of plastic resins
Solid Manila Corporation (SMC)	100	100	100		Real estate
Zen by the Park, Inc. (ZPI)	100	100	-	e, g	Real estate
Solid Manila Finance, Inc. (SMFI)	100	100	100		Financing
Solid Video Corporation (SVC)	100	100	100		Trading of professional audio and video equipment
Zen Towers Corporation (ZTC)	100	100	100		Real estate
Phil-Nanning Consortium, Inc. (PNCI)	100	-	-	h	Real estate
Skyworld Corporation (Skyworld)	75	75	75	1.2, c, e	Investment holding company
Interstar Holdings Company, Inc. (Interstar)	73	73	73	1.2, b, c	Investment holding company
Fil-Dragon Real Estate Development, Ltd. (Fil-Dragon)	51	-	-	i, c	Real Estate
Starworld Corporation (Starworld)	50	50	50	e, f	Real estate
Laguna International Industrial Park, Inc. (LIIP)	50	50	50	b, d	Real estate

Notes:

- a Incorporated and domiciled in the British Virgin Islands
- b Indirectly owned through SC
- c Pre-operating or non-operating
- d LIIP is 22.5% owned by SC and 37.5% owned by Interstar
- e Indirectly owned through SMC
- f Starworld is 20% owned by SMC and 40% owned by Skyworld
- g Incorporated in 2007 and started commercial operations in August 2008
- h Acquired in 2008; indirectly owned through Precos

- i Acquired in 2008; indirectly owned through PNCI; constitutes an insignificant subsidiary as of December 31, 2008

SBC holds a provisional authority, granted by the National Telecommunications Commission, to use its legislative franchise under Republic Act (RA) No. 9116, *An Act Granting Solid Broadband Corporation a Franchise to Construct, Install, Establish, Operate and Maintain Telecommunications Systems throughout the Philippines.*

SMFI is subject to the rules and regulations provided under RA 8556, *The Financing Company Act of 1998.*

### **1.2 Acquisition of PNCI**

On February 15, 2008, Precos acquired 12,750 shares of stocks of PNCI at par value for a total acquisition price of P1.275 million. The Company became the parent company of PNCI after the acquisition. PNCI is registered with the SEC on December 31, 2005 and has not yet started commercial operations as of December 31, 2008. PNCI, in turn, has a subsidiary organized and operating in China as a real estate developer.

### **1.3 Other Corporate Information**

The registered office and principal place of business of the Company and its subsidiaries, except those listed below, is located at 2285 Don Chino Roces Avenue Extension, Makati City. The registered offices and principal places of business of the other subsidiaries are as follows:

BRL	- 2 <sup>nd</sup> Floor, Abbott Building, P.O. Box 933, Road Town, Tortola, British Virgin Islands
Kita	- 7175 Gil Puyat Ave. cor Feati St., Clark Freeport Zone, Clarkfield, Pampanga
OLC	- Ganado Street, Laguna International Industrial Park, Mamplasan, Biñan, Laguna
SC	- 17 A. Fernando St., Marulas, Valenzuela, Metro Manila
SMC and ZPI	- 1000 J. Bocobo St., Ermita, Manila (registered office and principal place of business)
SE Corp.	- 1172 E. delos Santos Avenue, Balintawak, Quezon City
SLC	- Solid St., LIIP, Mamplasan, Biñan, Laguna
Starworld	- Bo. Prinza, Calamba City
ZTC	- 1111 Natividad A. Lopez Street, Brgy. 659-A, Zone 79 District 5, Ermita, Manila
PNCI	- 139 Joy St. Balingasa, Quezon City
Fil-Dragon	- Room 1913B, Oriental Manhattan, Nanning City, Guanxi Province, China

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### **2.1 Basis of Preparation of Consolidated Financial Statements**

#### **(a) Statement of Compliance with Philippine Financial Reporting Standards**

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. These consolidated financial statements have been prepared on the historical cost basis, except for the revaluation of investment properties and certain financial assets. The measurement bases are more fully described in the accounting policies that follow.

(b) *Functional and Presentation Currency*

These consolidated financial statements are presented in Philippine pesos, the Group's functional currency (except for BRL whose functional currency is the U.S. Dollars and Fil-Dragon whose functional currency is the Chinese Yuan Renminbi), and all values represent absolute amounts except when otherwise indicated (see Note 2.15).

(c) *Reclassification of Accounts*

Certain accounts in the 2008 consolidated financial statements were reclassified to conform to the 2009 consolidated financial statement presentation and classification.

## **2.2 Impact of New Amendments and Interpretations to Existing Standards**

(a) *Effective in 2008 that are relevant to the Group*

In 2008, the Group adopted for the first time the following new interpretation and amended standards which are mandatory in 2008.

Philippine Interpretation IFRIC 14	:	PAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction
PAS 39 and PFRS 7 (Amendments)	:	PAS 39, Financial Instruments: Recognition and Measurements and PFRS 7, Financial Instruments: Disclosures

Discussed below are the effects on the consolidated financial statements of these new interpretation and amended standards.

- (i) Philippine Interpretation IFRIC 14, *PAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction* (effective from January 1, 2008). This Philippine Interpretation provides general guidance on how to assess the limit in PAS 19, *Employee Benefits*, on the amount of the surplus that can be recognized as an asset. It also explains how the pension asset or liability may be affected by a statutory or contractual minimum funding requirement. As any excess of the asset over the obligation is fully refundable to the Group based on the set-up of the pension trust fund, the Group determined that adoption of this Philippine Interpretation did not materially affect its consolidated financial statements.
- (ii) PAS 39 (Amendment), *Financial Instruments: Recognition and Measurement* and PFRS 7 (Amendment), *Financial Instruments: Disclosures* (effective from July 1, 2008). The amendments permit an entity to:

- Reclassify non-derivative financial assets (other than those designated at fair value through profit or loss by the entity upon initial recognition) out of fair value through profit or loss category in particular circumstances; and,
- Transfer from the available-for-sale category to the loans and receivable category those financial assets that would have met the definition of loans and receivables, provided that the entity has the intention and the ability to hold those financial assets for the foreseeable future.

The amendments are applicable in a partially retrospective manner up to July 1, 2008 provided that the reclassification is made on or before November 15, 2008, the cut-off date set by the FRSC. After the cut-off date, all reclassifications will only take effect prospectively. On October 31, 2008, BRL exercised the option to reclassify its investments in bonds from the available-for-sale category to held-to-maturity investments but opted not to retrospectively restate its books as of July 1, 2008, hence, the Group determined that the adoption of these amendments has no material impact on the 2008 consolidated financial statements. The fair values of investments in bonds classified as held-to-maturity investments as of December 31, 2008 amounted to P59.5 million.

*(b) Effective in 2008 but not relevant to the Group*

The following interpretations to published standards are mandatory for accounting periods beginning on or after January 1, 2008 but are not relevant to the Group's operations:

Philippine Interpretation IFRIC 11	:	PFRS 2 – Group and Treasury Share Transactions
Philippine Interpretation IFRIC 12	:	Service Concession Arrangements

*(c) Effective subsequent to 2008*

There are new and amended standards and Philippine Interpretations that are effective for periods subsequent to 2008. The following new amendments, effective for annual periods beginning on or after January 1, 2009, are relevant to the Group and which the Group will apply in accordance with their transitional provisions.

PAS 1 (Revised 2007)	:	Presentation of Financial Statements
PAS 32 and PAS 1 (Amendments)	:	Financial Instruments: Presentation and Presentation of Financial Statements – Puttable Financial Instruments and Obligations Arising on Liquidation
Various Standards	:	2008 Annual Improvements to PFRS

Below is a discussion of the possible impact of these accounting standards.

- (i) PAS 1 (Revised 2007), *Presentation of Financial Statements* (effective from January 1, 2009). The amendment requires an entity to present all items of income and expense recognized in the period in a single statement of comprehensive income or in two statements: a separate consolidated income statement and a consolidated statement of comprehensive income. The consolidated income statement shall disclose income and expense recognized in profit and loss in the same way as the current version of PAS 1. The consolidated statement of comprehensive income shall disclose profit or loss for the period, plus each component of income and expense recognized outside of profit and loss classified by nature (e.g., gains or losses on available-for-sale assets or translation differences related to foreign operations). Changes in equity arising from transactions with owners are excluded from the consolidated statement of comprehensive income (e.g., dividends and capital increase). An entity would also be required to include in its set of financial statements a statement showing its financial position (or balance sheet) at the beginning of the previous period when the entity retrospectively applies an accounting policy or makes a retrospective restatement. The Group will apply PAS 1 (Revised 2007) in its 2009 consolidated financial statements.
- (ii) PAS 32 (Amendment), *Financial Instruments: Presentation* and PAS 1 (Amendment), *Presentation of Financial Statements – Puttable Financial Instruments and Obligations Arising on Liquidation* (effective from January 1, 2009). The amendments require certain financial instruments that represent a residual interest in the net assets of an entity, which would otherwise be classified as financial liabilities, to be classified as equity, if both the financial instrument and the capital structure of the issuing entity meet certain conditions. The Group does not expect any impact on its consolidated financial statements when it applies the amendments in 2009.
- (iii) 2008 Annual Improvements to PFRS. The FRSC has issued the *Improvements to Philippine Financial Reporting Standards 2008*. These amendments become effective in the Philippines in annual periods beginning on or after January 1, 2009. The Group expects the amendments to the following standards to be relevant to the Group's accounting policies:
- PAS 1 (Amendment), *Presentation of Financial Statements*. The amendment clarifies that financial instruments classified as held for trading in accordance with PAS 39 are not necessarily required to be presented as current assets or current liabilities. Instead, normal classification principles under PAS 1 should be applied. Management does not expect any adjustment to the consolidated financial statements as a result of the adoption of this amendment since the Group has no financial instruments classified as held for trading.
  - PAS 19 (Amendment), *Employee Benefits*. The amendment includes the following:
    - Clarification that a curtailment is considered to have occurred to the extent that benefit promises are affected by future salary increases and a reduction in the present value of the defined benefit obligation results in negative past service cost.
    - Change in the definition of return on plan assets to require the deduction of plan administration costs in the calculation of plan assets return only to the extent that such costs have been excluded from measurement of the defined benefit obligation.

- Distinction between short-term and long-term employee benefits will be based on whether benefits are due to be settled within or after 12 months of employee service being rendered.
- Removal of the reference to recognition in relation to contingent liabilities in order to be consistent with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, which requires contingent liabilities to be disclosed and not recognized.

The Group's management assessed that this amendment to PAS 19 will have no impact on its 2009 consolidated financial statements.

- PAS 40 (Amendment), *Investment Property*. PAS 40 is amended to include property under construction or development for future use as investment property in its definition of investment property. This results in such property being within the scope of PAS 40; previously, it was within the scope of PAS 16. Also, if an entity's policy is to measure investment property at fair value, but during construction or development of an investment property the entity is unable to reliably measure its fair value, then the entity would be permitted to measure the investment property at cost until construction or development is complete. At such time, the entity would be able to measure the investment property at fair value.

Minor amendments are made to several other standards; however, those amendments are not expected to have a material impact on the Group's consolidated financial statements.

### **2.3 Basis of Consolidation**

The Company obtains and exercises control through voting rights. The Group's consolidated financial statements comprise the accounts of the Company and its subsidiaries as enumerated in Note 1.1, after the elimination of material intercompany transactions. All intercompany balances and transactions with subsidiaries, including income, expenses and dividends, are eliminated in full. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate an impairment are recognized in the consolidated financial statements.

The financial statements of subsidiaries are prepared for the same reporting period as the Company, using consistent accounting principles.

The Company accounts for its investments in subsidiaries and minority interest as follows:

#### *(a) Investments in Subsidiaries*

Subsidiaries are all entities over which the Group has the power to control the financial and operating policies. The Company obtains and exercises control through voting rights.

Subsidiaries are consolidated from the date the Company obtains control until such time that such control ceases.

Acquired subsidiaries are subject to the application of the purchase method for acquisitions. This involves the revaluation at fair value of all identifiable assets and liabilities, including contingent liabilities of the subsidiary, at the acquisition date, regardless of whether or not they were recorded in the financial statements of the subsidiary prior to acquisition. On initial recognition, the assets and liabilities of the subsidiary are included in the consolidated balance sheet at their revalued amounts, which are also used as the bases for subsequent measurement in accordance with the Group accounting policies.

Positive goodwill represents the excess of acquisition cost over the Group's share in the fair value of the identifiable net assets of the acquired subsidiary at the date of acquisition. Negative goodwill represents the excess of Company's share in the fair value of identifiable net assets of the subsidiary at date of acquisition over acquisition cost (see Note 2.11).

*(b) Transactions with Minority Interests*

The Group applies a policy of treating transactions with minority interests as transactions with parties external to the Group. Disposals of equity investments to minority interests result in gains and losses for the Group that are recorded in the consolidated income statement. Purchases of equity shares from minority interests result in goodwill, being the difference between any consideration paid and the relevant share acquired in the carrying value of the net assets of the subsidiary.

## **2.4 Segment Reporting**

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that is subject to risks and returns that are different from those segments operating in other economic environments. The Group's primary format for segment reporting is based on business segments. The business segments are determined based on the Group's management and internal reporting structure.

Inter-segment reporting is determined in an arm's length basis.

## **2.5 Financial Assets**

Financial assets include cash and cash equivalents and other financial instruments. Financial assets, other than hedging instruments, are classified into the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which the investments were acquired. The designation of financial assets is re-evaluated at every reporting date at which date a choice of classification or accounting treatment is available, subject to compliance with specific provisions of applicable accounting standards.

Regular purchases and sales of financial assets are recognized on their trade date. All financial assets that are not classified as at fair value through profit or loss are initially recognized at fair value, plus transaction costs. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the consolidated income statement.



The foregoing categories of financial instruments are more fully described below.

(a) *Financial Assets at Fair Value through Profit or Loss*

This category include financial assets that are either classified as held for trading or are designated by the entity to be carried at fair value through profit or loss upon initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling it in the near term or if so designated by management. All derivatives fall into this category, except for those designated and effective as hedging instruments. Assets in this category are classified as current if they are either held for trading or are expected to be realized within 12 months from the balance sheet date. Subsequent to initial recognition, the financial assets included in this category are measured at fair value with changes in fair value recognized in profit or loss. Financial assets (except derivatives and financial instruments originally designated as financial assets at fair value through profit or loss) may be reclassified out of fair value through profit or loss category if they are no longer held for the purpose of being sold or repurchased in the near term.

(b) *Loans and Receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivables. They are included in current assets, except for maturities greater than 12 months after the balance sheet date which are classified as non-current assets.

Loans and receivables are subsequently measured at amortized cost using the effective interest method, less any impairment losses. Any change in their value is recognized in profit or loss. Impairment loss is provided when there is objective evidence that the Group will not be able to collect all amounts due to it in accordance with the original terms of the receivables. The amount of the impairment loss is determined as the difference between the assets' carrying amount and the present value of estimated cash flows.

The Group's financial assets categorized as loans and receivables include cash and cash equivalents, trade and other receivables, advances to related parties and refundable deposits (presented as part of Other Current Assets accounts) in the consolidated balance sheet.

*Cash and cash equivalents* are defined as cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

(c) *Held-to-maturity Investments*

This category includes non-derivative financial assets with fixed or determinable payments and a fixed date of maturity. Investments are classified as held-to maturity if the Group has the positive intention and ability to hold them until maturity. Investments intended to be held for an undefined period are not included in this classification. Held-to-maturity investments are classified in non-current assets in the consolidated balance sheet, except those maturing within 12 months of the balance sheet date.

Held-to-maturity investments are measured at amortized cost using the effective interest method. In addition, if there is objective evidence that the investment has been impaired, the financial asset is measured at the present value of estimated cash flows. Any changes to the carrying amount of the investment are recognized in profit or loss.

(d) *Available-for-sale Financial Assets*

This category includes non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. They are included in non-current assets in the consolidated balance sheet unless management intends to dispose of the investment within 12 months from the balance sheet date.

All financial assets within this category are subsequently measured at fair value, unless otherwise disclosed, with changes in value recognized in equity, net of any effects arising from income taxes. Gains and losses arising from securities classified as available-for-sale are recognized in the consolidated income statement when they are sold or when the investment is impaired.

In the case of impairment, the cumulative loss previously recognized directly in equity is transferred to the income statement. If circumstances change, impairment losses on available-for-sale equity instruments are not reversed through the income statement. On the other hand, if in a subsequent period the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in consolidated income statement, the impairment loss is reversed through the consolidated income statement.

Impairment losses recognized on financial assets are presented as part of Finance Costs in the consolidated income statement.

For investments that are actively traded in organized financial markets, fair value is determined by reference to stock exchange-quoted market bid prices at the close of business on the balance sheet date. For investments where there is no quoted market price, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net asset base of the investment.

Non-compounding interest, dividend income and other cash flows resulting from holding financial assets are recognized in profit or loss when earned, regardless of how the related carrying amount of financial assets is measured. All income and expense relating to financial assets recognized in profit or loss are presented in the consolidated income statement line item Finance Income and Finance Costs, respectively.

Derecognition of financial assets occurs when the rights to receive cash flows from the financial instruments expire or are transferred and substantially all of the risks and rewards of ownership have been transferred.

## ***2.6 Merchandise Inventories, Services Parts, Supplies and Others***

At the balance sheet date, inventories are valued at the lower of cost and net realizable value. Cost incurred in bringing each product to its present location and condition is determined as follows:

- (a) *Raw materials, service parts, supplies and others* – purchase cost on a moving average method. The cost of raw materials, service parts, supplies and others include all costs directly

attributable to the acquisitions, such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities; and,

- (b) *Finished goods and work-in process* – determined on a moving average method, costs include direct materials and labor and a proportion of manufacturing overheads based on normal operating capacity.

Net realizable value of finished goods and work-in-process is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. Net realizable value of raw materials, service parts, supplies and others is the current replacement cost.

## **2.7 Real Estate Inventories**

- (a) *Land and Land Development Costs*

Acquisition costs of raw land intended for future development and sale, including other costs and expenses incurred to effect the transfer of property title are included in this account.

- (b) *Property Development Costs*

Property development costs include the cost of land used as a building site for a condominium project and the accumulated costs incurred in developing and constructing the property for sale.

Land and land development costs and property development costs are carried at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale.

## **2.8 Property, Plant and Equipment**

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any impairment in value. Land is valued at cost less accumulated impairment loss.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized; expenditures for repairs and maintenance are charged to expense as incurred. When assets are sold, retired or otherwise disposed of, their cost and related accumulated depreciation and amortization and impairment losses are removed from the accounts and any resulting gain or loss is reflected in income for the period.

Construction in progress represents properties under construction and is stated at cost. This includes cost of construction, and other direct costs. The account is not depreciated until such time that the assets are completed and available for use.

Depreciation is computed on the straight-line basis over the estimated useful lives of the assets as follows:

Buildings and improvements	10 - 25 years
Test, communication and other equipment	5 - 20 years
Cable system equipment	2 - 20 years
Machinery and equipment	5 - 10 years

Furniture, fixtures and office equipment	2 - 5 years
Transportation equipment	5 years
Computer system	5 years
Tools and equipment	2 -3 years

Leasehold improvements are amortized from 2 to 15 years or over the term of the lease, whichever is shorter.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.16).

The residual values and estimated useful lives and depreciation and amortization method are reviewed and adjusted, if appropriate, at each balance sheet date (see Note 3.2).

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated income statement in the year the item is derecognized.

## ***2.9 Investment Property***

Investment property, which consists mainly of land and improvements and buildings and improvements under operating lease agreements, is measured initially at acquisition cost, including transaction costs. Starting 2008, investment property is stated at fair value as determined by independent appraisers (see Note 12). The carrying amounts recognized in the balance sheet reflect the prevailing market conditions at the balance sheet date.

Any gain or loss resulting from either a change in the fair value or the sale of an investment property is immediately recognized in the income statement as Fair Value Gains from Investment Property and Gain on Sale of Investment Property, respectively, under Other Operating Income account.

Investment property is derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in the consolidated income statement in the year of retirement or disposal.

For tax purposes, investment property is carried at cost less accumulated depreciation and amortization computed on a straight-line basis over the estimated useful lives of the assets ranging from 11 to 25 years.

## ***2.10 Financial Liabilities***

Financial liabilities include interest-bearing loans, trade and other payables, advances from related parties and refundable deposits, which are measured at amortized cost using the effective interest rate method.

Financial liabilities are recognized when the Group becomes a party to the contractual agreements of the instrument. All interest related charges are recognized as an expense in the consolidated income statement under the caption Finance Costs.

Interest-bearing loans are recognized at proceeds received, net of direct issue costs. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are

charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

Trade and other payables and advances from related parties are recognized initially at their fair values and subsequently measured at amortized cost less settlement payments.

Financial liabilities are derecognized from the consolidated balance sheet only when the obligations are extinguished either through discharge, cancellation or expiration.

### ***2.11 Business Combination***

Business acquisitions are accounted for using the purchase method of accounting.

Goodwill acquired in a business combination is initially measured at cost which is the excess of the cost a business combination over the Group's interest in the net fair value of identifiable assets, liabilities and contingent liabilities. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment annually, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired (see Note 2.16).

Negative goodwill which is the excess of the Group's interest in the net fair value of acquired identifiable assets, liabilities and contingent liabilities over cost is charged directly to income.

Transfers of assets between commonly controlled entities are accounted for under historical cost accounting.

### ***2.12 Provisions***

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the balance sheet date, including the risks and uncertainties associated with the present obligation. Any reimbursement expected to be received in the course of settlement of the present obligation is recognized, if virtually certain as a separate asset, not exceeding the amount of the related provision. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. In addition, where time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements.

Probable inflows of economic benefits that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the consolidated financial statements.

### 2.13 Revenue and Expense Recognition

Revenue is recognized to the extent that the revenue can be reliably measured, it is probable that the economic benefits will flow to the Group, and the costs incurred or to be incurred can be measured reliably. In addition, the following specific recognition criteria must also be met before revenue is recognized:

- (a) *Rendering of services* – Revenue is recognized when the performance of contractually agreed services have been substantially rendered.
- (b) *Sale of goods (other than sale of real estate)* – Revenue is recognized when the risks and rewards of ownership of the goods have passed to the buyer. This is generally when the customer has taken undisputed delivery of goods.

For LCD televisions, customers pay the bundle amount, which includes LCD, internet and/or cable subscriptions. Total selling price will be allocated among and/or between the items included in the bundle based on the relative fair values of these separately identifiable components.

The recognition criteria for each of these components are described as follows:

- *LCD televisions* – The allocated revenue is recognized when the risks and rewards are transferred to the buyer. These are recognized fully as part of Sale of Goods in the consolidated income statement.
  - *Internet subscription income* – The allocated revenue is initially recorded as Unearned Subscription Income under the Trade and Other Payables in the balance sheet at the time the internet connection is installed and is subsequently recognized on a straight-line basis over the two-year contract period.
  - *Other income* – The allocated revenue is initially recorded as Unearned Subscription Income under the Trade and Other Payables in the balance sheet at the time the cable connection is installed and is subsequently recognized on a straight-line basis over the two-year contract period.
- (c) *Rentals* – Revenue is recognized on a straight-line basis over the duration of the lease term (see Note 2.14).
  - (d) *Warranty and network support fee (shown as part of rendering of services)* – Revenue from warranty is recognized within 30 days after the actual rendering of in-warranty and out-of-warranty services to the customers. Revenue from network support is accrued monthly as a percentage of sales made by a third party of its products (see Note 27).
  - (e) *Sale of real estate* – Revenues from sale of real estate is accounted for using the full accrual method. Under this method, income is recognized when it is probable that the economic benefits from the sale will flow to the Group and collectibility of the sales price is reasonably assured. Cost of real estate property sold before completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development, as determined by technical staff. The estimated future expenditures for the development of the real estate property for sale are shown under the Estimated Liability for Land and Land Development Costs account in the consolidated balance sheet.

- (f) *Interest income on loans receivables* – Revenue is recognized when earned using effective interest method. In accordance with RA 8556, interest income is not recognized on loans receivable that remain outstanding beyond their maturity dates.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

- (g) *Commission income (shown as part of rendering of services)* – Revenue is recognized on an accrual basis computed based on a certain percentage of sales.
- (h) *Service charges and penalties* – Revenue is generally recognized on an accrual basis when the service has been provided and when there is reasonable degree of certainty as to their collectibility.
- (i) *Interest income* – Revenue is recognized as the interest accrues (taking into account the effective yield on the asset).

Revenue is measured by reference to the fair value of consideration received or receivable by the Group for goods supplied and services provided, excluding value-added tax (VAT) and trade discounts.

Cost and expenses are recognized in the consolidated income statement upon consumption of the goods and/or utilization of the service or at the date they are incurred. Expenditure for warranties is recognized and charged against the associated provision when the related revenue is recognized. All finance costs are reported on an accrual basis.

## **2.14 Leases**

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments or receipts are recognized as expense or income in the consolidated income statement on a straight-line basis over the lease term.

The Group determines whether an arrangement is, or contains a lease based on the substance of the arrangement. It makes an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

## **2.15 Functional Currency and Foreign Currency Transactions**

### *(a) Functional and Presentation Currency*

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in Philippine pesos, which is the Company's functional currency.

### *(b) Transactions and Balances*

The accounting records of the Group, except BRL and Fil-Dragon, are maintained in Philippine pesos. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated income statement.

### *(c) Translation of Financial Statements of a Foreign Subsidiary*

The operating results and financial position of BRL and Fil-Dragon, which are measured using the U.S. dollar and Chinese Yuan Renminbi, respectively, their respective functional currencies, are translated to Philippine Pesos, the Group's functional currency as follows:

- (i) Assets and liabilities for each balance sheet date presented are translated at the closing rate at the date of the consolidated balance sheet;
- (ii) Income and expenses for each income statement are translated at the monthly average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in BRL and Fil-Dragon is taken to equity under Revaluation Reserves. When a foreign operation is sold, such exchange differences are recognized in the consolidated income statement as part of the gain or loss on sale of the investment.

The translation of the financial statements into Philippine peso should not be construed as a representation that the U.S. dollar amounts could be converted into Philippine peso amounts at the translation rates or at any other rates of exchange.

## **2.16 Impairment of Non-financial Assets**

The Group's property, plant and equipment, investment property and other non-financial assets, except for goodwill (see Note 2.11), are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.



For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level.

An impairment loss is recognized for the amount by which the asset or cash-generating unit's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of fair value, reflecting market conditions less costs to sell, and value in use, based on an internal evaluation of discounted cash flow. Impairment loss is charged pro-rata to the other assets in the cash-generating unit.

Except for goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist and the carrying amount of the asset is adjusted to the recoverable amount resulting in the reversal or reduction of the impairment loss.

## ***2.17 Employee Benefits***

### *(a) Retirement Benefit Asset and Obligation*

Pension benefits are provided to employees through a defined benefit plan.

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of pension plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's defined benefit pension plan covers all regular full-time employees. The pension plan is tax-qualified, fully-funded, noncontributory and administered by a trustee.

The liability recognized in the consolidated balance sheets for defined benefit pension plans is the present value of the defined benefit obligation (DBO) at the balance sheet date less the fair value of plan assets, together with adjustments for unrecognized actuarial gains or losses and past service costs. The DBO is calculated annually by independent actuaries using the projected unit credit method. The present value of the DBO is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses are not recognized as an expense unless the total unrecognized gain or loss exceeds 10% of the greater of the obligation and related plan assets. The amount exceeding this 10% corridor is charged or credited to profit or loss over the employees' expected average remaining working lives. Actuarial gains and losses within the 10% corridor are disclosed separately. Past service costs are recognized immediately in the consolidated income statements, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past service costs are amortized on a straight-line basis over the vesting period.

### *(b) Termination Benefits*

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is

demonstrably committed to either: (a) terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or (b) providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after the balance sheet date are discounted to present value.

(c) *Compensated Absences*

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the balance sheet date. They are included in the Trade and Other Payables account at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

## **2.18 Income Taxes**

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the balance sheet date. They are calculated according to the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in the consolidated income statement.

Deferred tax is provided, using the balance sheet liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Under the balance sheet liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred income tax asset can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in the income statement. Only changes in deferred tax assets or liabilities that relate to a change in value of assets or liabilities that is charged directly to equity are charged or credited directly to Equity.

## **2.19 Equity**

Capital stock is determined using the nominal value of shares that have been issued.

Additional paid-in capital includes any premiums received on the issuance of capital stock, as well as equity adjustments as a result of uniting of interest of companies under common control. Any transaction costs associated with the issuing of shares are deducted from additional paid-in capital, net of any related income tax benefits.

Treasury shares are stated at the cost of reacquiring such shares.

Revaluation reserves comprise accumulated gains and losses from remeasurement of the foreign subsidiary balances and transactions into the Group's functional currency, and gains and losses due to revaluation of certain financial assets.

Retained earnings (deficit) includes all current and prior period results as reported in the consolidated income statement.

## ***2.20 Earnings (Loss) Per Share***

Basic earnings (loss) per share is computed by dividing net income (loss) by the weighted average number issued and outstanding common shares during the year giving retroactive effect to stock dividends declared, stock split and reverse stock split during the current year, if any.

Diluted earnings per share is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of potential dilutive shares. As of March 31, 2009 December 31, 2008 the Company does not have potential dilutive shares.

## **3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES**

The Group's consolidated financial statements prepared in accordance with PFRS require management to make judgments and estimates that affect amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under circumstances. Actual results may ultimately differ from these estimates.

### ***3.1 Critical Management Judgments in Applying Accounting Policies***

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements:

#### ***(a) Held-to-maturity Investments***

In classifying non-derivative financial assets with fixed or determinable payments and fixed maturity, such as bonds, as held-to-maturity investments the Group evaluates its intention and ability to hold such investments up to maturity.

If the Group fails to keep these investments to maturity other than for specific circumstances as allowed under the standards, it will be required to reclassify the whole class as available-for-sale financial assets. In such case, the investments would therefore be measured at fair value, not at amortized cost.

#### ***(b) Impairment of Available-for-sale Financial Assets***

The determination when an investment is other-than-temporarily impaired requires significant judgment. In making this judgment, the Group evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost, and the financial health of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flows.

(c) *Distinction Between Investment Properties and Owner-managed Properties*

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If this portion can be sold separately (or leased out separately under finance lease), the Group accounts for the portion separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

(d) *Operating and Finance Leases*

The Group has entered into various lease agreements as either a lessor or a lessee. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. As of December 31, 2008 and 2007, management determined that all leases are operating leases.

(e) *Provisions and Contingencies*

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition and disclosure of provision and disclosure of contingencies are discussed in Notes 2.12 and 29.

### **3.2 Key Sources of Estimation Uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

(a) *Determining Net Realizable Value of Merchandise Inventories*

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the times the estimates are made. The Group's core business is continuously subject to rapid technology changes which may cause inventory obsolescence. Moreover, future realization of the carrying amounts of inventories of P209.0 million as of December 31, 2008 is affected by price changes. Changes on these may cause significant adjustments to the Group's inventories within the next financial year.

(b) *Costing of Inventories Other Than Real Estate Inventories*

The Group's inventory costing policies and procedures were based on a careful evaluation of production operations. Review of the benchmarks set by management necessary for the determination of standard inventory costs and allocation of overhead is being done

regularly. Actual data are being compared to the related benchmarks and critical judgment is exercised to assess reasonableness of the costing policies and procedures which are currently in place.

(c) *Useful Lives of Property, Plant and Equipment*

The Group estimates the useful lives of depreciable property, plant and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. The carrying amounts of property, plant and equipment are analyzed in Note 11. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above. There is no change in estimated useful lives of property, plant and equipment during the year.

(d) *Allowance for Impairment of Trade and Other Receivables*

Allowance is made for specific and groups of accounts, where objective evidence of impairment exists. The Group evaluates these accounts based on available facts and circumstances, including, but not limited to, the length of the Group's relationship with the customers, the customers' current credit status based on third party credit reports and known market forces, average age of accounts, collection experience and historical loss experience.

Impairment losses provided in 2008 amounted to P17.6 million. Allowance for impairment as of the end of 2008 totaled P115.1 million (see Note 7).

(e) *Valuation of Financial Assets Other than Trade and Other Receivables*

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net base of the instrument. The amount of changes in fair value would differ if the Group utilized different valuation methods and assumptions. Any change in fair value of these financial assets and liabilities would affect profit and loss and equity.

(f) *Allocation of Income Among LCD Television, Internet Subscription and Other Income*

The Company allocates the income coming from its bundled sales, which compose of LCD television, internet and/or cable subscriptions based on the estimated selling price of each revenue component. Management believes that the estimated selling price represents the relative fair value of each component.

(g) *Warranty Costs*

The Company offers a one-year warranty for each consumer electronic product sold. Management estimates the related provision for future warranty costs based on a certain percentage of sales. Warranty costs also include the actual cost of materials used in repairing the electronic products.

(h) *Realizable Amount of Deferred Tax Assets*

The Group reviews its deferred tax assets at each balance sheet date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. The carrying value of deferred tax assets as of December 31, 2008 is disclosed in Note 22.

(i) *Impairment of Non-financial Assets*

PFRS requires that an impairment review be performed when certain impairment indicators are present. The Group's policy on estimating the impairment of non-financial assets is discussed in detail in Note 2.16. Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

Based on management's assessment, there were no impairment losses recognized on property, plant and equipment, investment property and other non-current assets in 2008.

(j) *Retirement and Other Benefits*

The determination of the Group's obligation and cost of pension is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 21.2 and include, among others, discount rates, expected return on plan assets and salary increase rate. In accordance with PFRS, actual results that differ from the assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded obligation in such future periods.

The estimated present value of the retirement benefit obligation amounted to P74.6 million as of December 31, 2008 while the fair value of plan assets as of those dates amounted to P171.5 million (see Note 21.2)..

## 4. SEGMENT INFORMATION

### 4.1 *Business Segments*

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group's different business segments are as follows:

- (a) Broadband services segment is presently engaged in providing data transport services, including audio and video, and connectivity through its broadband cable infrastructure.
- (b) Manufacturing and related support services segment is engaged in the business of manufacturing plastic injection molding parts and rendering of after sales service operations as the recognized authorized Service Network for products of a third party (see Note 27.1).
- (c) Real estate segment activities include leasing and development and sale of industrial and other real estate properties.

- (d) Trading segment is involved in the sale of plastic resins, professional audio and video equipment and peripherals, and mobile phones and LCD televisions.
- (e) Investing, Financing and Others segment is presently engaged in the business of fund investments, automotive and consumer financing, and credit extension.

Segment accounting policies are the same as the policies described in Note 2.

#### 4.2 Segment Assets and Liabilities

Segment assets include all operating assets used by each business segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and provisions. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments, which are eliminated in the consolidation.

The following tables present certain assets and liability information regarding business segments as of March 31, 2009 and December 31, 2008 and the related revenue and profit information for the periods then ended (in thousands).

	<u>Broadband Services</u>	<u>Manufacturing and related Support Services</u>	<u>Real Estate</u>	<u>Trading</u>	<u>Investing, Financing and Others</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>2009</b>							
<b>REVENUES</b>							
Sales to external customers	<u>P 74,690</u>	<u>P 122,907</u>	<u>P 207,673</u>	<u>P 230,397</u>	<u>P 28,962</u>	<u>( P 9,843 )</u>	<u>P 654,787</u>
	<u>Broadband Services</u>	<u>Manufacturing and related Support Services</u>	<u>Real Estate</u>	<u>Trading</u>	<u>Investing, Financing and Others</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>RESULTS</b>							
Net income (loss)	<u>P 11,687</u>	<u>P 3,324</u>	<u>P 25,373</u>	<u>P 20,847</u>	<u>P 12,357</u>	<u>( P 7,943 )</u>	<u>P 65,646</u>
<b>ASSETS AND LIABILITIES</b>							
Total assets	<u>P 908,038</u>	<u>P 702,330</u>	<u>P 5,928,145</u>	<u>P 362,479</u>	<u>P 7,360,600</u>	<u>( P 5,496,389 )</u>	<u>P 9,765,202</u>
Total liabilities	<u>P 1,092,735</u>	<u>P 810,931</u>	<u>P 2,423,027</u>	<u>P 168,936</u>	<u>P 750,337</u>	<u>( P 3,144,588 )</u>	<u>P 2,101,380</u>
<b>2008</b>							
<b>REVENUES</b>							
Sales to external customers	<u>P 65,273</u>	<u>P 107,220</u>	<u>P 40,489</u>	<u>P 135,023</u>	<u>P 25,548</u>	<u>( P 10,208 )</u>	<u>P 363,346</u>
<b>RESULTS</b>							
Net income (loss)	<u>P 2,038</u>	<u>( P 1,970 )</u>	<u>P 2,697</u>	<u>P 19,719</u>	<u>P 16,039</u>	<u>( P 10,182 )</u>	<u>P 28,341</u>
<b>ASSETS AND LIABILITIES</b>							
Total assets	<u>P 908,038</u>	<u>P 531,712</u>	<u>P 3,181,110</u>	<u>P 182,025</u>	<u>P 7,222,931</u>	<u>( P 4,620,610 )</u>	<u>P 7,491,219</u>
Total liabilities	<u>P 1,124,075</u>	<u>P 766,573</u>	<u>P 1,746,076</u>	<u>P 122,313</u>	<u>P 729,405</u>	<u>( P 3,472,534 )</u>	<u>P 1,015,908</u>

## 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of March 31 and December 31:

	<u>2009</u>	<u>2008</u>
Cash on hand and in banks	<b>P 254,796,353</b>	P 259,919,934
Short-term placements	<u>965,048,074</u>	<u>858,543,042</u>
	<b><u>P1,219,844,427</u></b>	<b><u>P1,118,462,976</u></b>

Cash in banks generally earn interest at rates based on daily bank deposit rates. Short-term placements are made for varying periods of between 7 to 96 days and earn interest at the respective short-term placement rates ranging from 3.825% to 6% per annum in 2009 and 3% to 9% per annum in 2008.

## 6. HELD-TO-MATURITY INVESTMENTS

In 2008, the Company reclassified its investments in foreign currency denominated bonds (previously classified as available-for-sale financial assets in the 2007 balance sheet) as held-to-maturity investments (see Note 8). These investments in bonds have fair values of P165,185,417 when the reclassification was made on October 31, 2008. The Company opted not to restate the financial statements in a partially retrospective manner as permitted by the amendments to PAS 39, *Financial Instruments: Recognition and Measurement* and PFRS 7, *Financial Statement Disclosures*. As of December 31, 2008, these investments have carrying amounts of P161,289,378 and are presented under the non-current assets section of the 2008 balance sheet. As of March 31, 2009 & December 31, 2008 the investment in bonds have maturities ranging from 6 to 493 months and bears nominal rates of ranging from 6.80% to 11.75% in 2009 & 8.0% to 11.75% in 2008, respectively .

The Group's held-to-maturity investments as of March 31, 2009 are used as collateral as security for the payment of the Group's interest-bearing loans (see Note 14).

Management believes that the carrying amounts of held-to-maturity investments are a reasonable approximation of their fair values. As of March 31, 2009, the fair value of investment in bonds classified as held-to-maturity investments amounted to P63.0 million.

## 7. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Current:			
Trade receivables	25.2, 25.3	<b>P 532,979,549</b>	P 282,072,386
Advances to suppliers		<b>5,165,602</b>	185,034,131
Finance receivables	25.4	<b>13,294,905</b>	67,509,623
Advances to contractors	10	<b>268,390,231</b>	4,845,709
Others		<u>120,363,572</u>	<u>78,691,599</u>
		<b>940,193,859</b>	618,153,448
Allowance for impairment		<b>( 124,709,683)</b>	( 115,068,504)





Non-current:		
Club shares	<b>P 14,052,400</b>	P 8,970,000
Equity securities	<b>8,580,000</b>	8,580,000
Others	<u><b>6,784,832</b></u>	<u>1,216,518</u>
	<b>29,417,232</b>	18,746,518
Allowance for impairment	<u><b>(16,904,991)</b></u>	<u>(11,304,991)</u>
	<b><u>P 12,512,241</u></b>	<b><u>P 7,461,527</u></b>

Investments in foreign currency denominated bonds were used as collaterals for interest-bearing loans of BRL (see Note 14).

Investment in equity securities include P8.6 million investment in shares of stock of Sony Philippines, Inc. (Sony), which was reclassified from the Investment in an Associate account in 2005 since management believes that the Company no longer has significant influence over the investee company. The investment in Sony is fully provided with allowance for impairment loss.

The fair values of other available-for-sale financial assets have been determined directly by reference to published prices in active market.

## 9. MERCHANDISE INVENTORIES AND SUPPLIES

The details of this account are shown below (see Note 17.2).

	<u>2009</u>	<u>2008</u>
Merchandise and finished goods	<b>P 146,916,500</b>	P 174,848,218
Work-in process	<b>6,575,053</b>	6,023,600
Raw materials	<b>28,900,171</b>	26,812,225
Service parts, supplies and others	<u><b>66,919,951</b></u>	<u>49,504,835</u>
	<b>249,311,675</b>	257,188,878
Allowance for inventory obsolescence	<u><b>(56,198,571)</b></u>	<u>(48,204,641)</u>
	<b><u>P 193,113,104</u></b>	<b><u>P 208,984,237</u></b>

## 10. REAL ESTATE INVENTORIES

This account is composed of:

	<u>2009</u>	<u>2008</u>
Land and land development costs:		
Land	<b>P 152,416,544</b>	P 152,664,544
Land development costs	<u><b>155,338,164</b></u>	<u>259,366,856</u>
		412,031,400
Allowance for impairment	<u><b>( - )</b></u>	<u>(2,022,800 )</u>
	<b>307,754,708</b>	410,008,600
Property development costs:		
Construction in progress and development costs	<u><b>679,289,637</b></u>	<u>626,941,272</u>

P 987,044,345    P1,036,949,872

Land and land development costs pertain to cost of land and related improvements held by Starworld and LIIP which are for sale. Property development costs pertain to cost of land used as a building site and the accumulated construction costs of the condominium building project being developed by ZTC and Fil-Dragon which are for sale.

Allowance for impairment loss pertains to the estimated cost of parcels of land and development costs which management believed may not be fully realized as a result of the Group's long-outstanding claims against the seller. No additional impairment losses were recognized in 2008.

Under its registration with the Board of Investments, Starworld shall develop 118 hectares of land. As of December 31, 2008 and 2007, lot areas totalling 83 hectares were acquired, 65 hectares of which were fully developed and 18 hectares are still under development.

The Group, through ZTC, has initiated the planning and construction of the "Tri-Towers" condominium building. The construction was started by SMC in 2005. The accumulated construction costs (including cost of the land) were eventually transferred to ZTC (see Note 1.1). As of December 31, 2008, the construction of Tower 1 which started in 2007, is 99% complete.

In October 2007, ZTC obtained its permit to sell that would allow preselling of the condominium units, and has entered into several construction contracts with various contractors for the construction of the other towers. Advances made to contractors are shown as part of Trade and Other Receivables (see Note 7).

## 11. PROPERTY, PLANT AND EQUIPMENT

The gross carrying amounts and accumulated depreciation, amortization and impairment losses at the beginning and end of 2008 and 2007 are shown below.

	Land	Buildings and Improvements	Machinery and	Furniture, Fixtures and Office	Transportation	Cable System	Test, Communication and Other	Computer	Leasehold	Tools and	Construction	
March 31, 2009												
Cost	P 897,854,682	P 314,740,368	P 369,683,054	P 84,891,839	P 76,766,663	P 983,177,721	P 110,730,955	P 71,383,397	P 62,686,875	P 11,174,797	P -	P 2,803,090,351
Accumulated depreciation and amortization	-	( 97,867,293)	( 348,231,556)	( 72,536,503)	( 59,054,560)	( 276,407,361)	( 75,589,054)	( 68,337,482)	( 52,780,049)	( 11,235,248)	-	( 1,062,039,106)
Accumulated impairment loss	-	( 35,000,000)	-	-	-	( 350,000,000)	-	-	-	-	-	( 385,000,000)
<b>Net carrying amount</b>	<b><u>P 897,854,682</u></b>	<b><u>P 181,873,075</u></b>	<b><u>P 21,451,498</u></b>	<b><u>P 12,355,336</u></b>	<b><u>P 17,712,103</u></b>	<b><u>P 356,770,360</u></b>	<b><u>P 35,141,901</u></b>	<b><u>P 3,045,915</u></b>	<b><u>P 9,906,826</u></b>	<b><u>(P -)</u></b>	<b><u>P 1,356,051,245</u></b>	
December 31, 2008												
Cost	P 897,854,682	P 241,233,694	P 143,244,219	P 121,627,714	P 76,863,644	P 1,220,733,104	P 113,525,125	P 63,735,966	P 39,841,558	P 15,945,039	P 2,627	P 2,934,607,372
Accumulated depreciation and amortization	-	( 133,384,040)	( 130,585,662)	( 102,273,939)	( 57,521,708)	( 499,677,089)	( 77,504,658)	( 59,431,327)	( 36,523,222)	( 14,558,503)	-	( 1,111,460,148)
Accumulated impairment loss	-	( 35,000,000)	-	-	-	( 350,000,000)	-	-	-	-	-	( 385,000,000)
<b>Net carrying amount</b>	<b><u>P 897,854,682</u></b>	<b><u>P 72,849,654</u></b>	<b><u>P 12,658,557</u></b>	<b><u>P 19,353,775</u></b>	<b><u>P 19,341,936</u></b>	<b><u>P 371,056,015</u></b>	<b><u>P 36,020,467</u></b>	<b><u>P 4,304,639</u></b>	<b><u>P 3,318,336</u></b>	<b><u>P 1,386,536</u></b>	<b><u>P 2,627</u></b>	<b><u>P 1,438,147,224</u></b>

## 12. INVESTMENT PROPERTY

The Group's investment property consists mainly of land and improvements and buildings and improvements under operating lease agreements. These properties earn rental income, presented as Rentals in the consolidated income statements, and have direct costs such as real estate taxes, repairs and maintenance and utilities which are presented as part of Cost of Rentals in the consolidated income statements (see Note 17.3).

Prior to 2008, the Group measured its investment property at cost, less accumulated depreciation and amortization. In 2008, the Group's BOD approved the change in accounting policy for investment property from the cost model to the fair value model in order to present reliable and more relevant information on the carrying amounts of investment property. The change in accounting policy was applied retrospectively to January 1, 2007, which resulted in an increase in the carrying amounts of investment property as of January 1, 2008 and 2007 by P1.8 billion and P1.7 billion, respectively, and decreases the balances of Deficit as of January 1, 2008 and 2007 by P886.3 million and P860.5 million, respectively (see Note 23.3). The 2007 consolidated financial statements were accordingly restated as a result of the accounting change. The effects of the change in fair value of investment on years prior to 2007 are not practicable to determine, hence, the 2006 consolidated financial statements have not been restated.

The fair values of the Group's investment property as of January 1, 2007 were determined based on the appraisal report obtained by the Company dated February 21, 2007. There were no new appraisal reports obtained until December 31, 2008; management, however, believes that the fair values as of January 1, 2007 still approximate the fair values of these assets as of December 31, 2007. The fair values of the Company's investment property as of December 31, 2008 were determined based on appraisal report obtained by the Group in 2009.

Prior to 2008, ZTC's investment property were presented as part of Real Estate Inventories, thus, remeasured at net realizable value. In 2008, ZTC's BOD approved the reclassification of assets as investment property remeasured using the fair value model. The remeasurement of the assets at fair value resulted in a gain of P15.1 million shown as part of Fair Value Gains on Investment Property under Other Operating Income in the 2008 consolidated income statement (see Note 18). The fair values of the Company's investment property as of December 31, 2008 were determined based on appraisal report obtained by ZTC in April 2009.

The changes to the carrying amounts of investment property (after the retrospective application of the change in measurement to the fair value model) as presented in the consolidated balance sheets can be summarized as follows as of December 31:

	<u>Land and Improvements</u>	<u>Buildings and Improvements</u>	<u>Total</u>
March 31, 2009:			
Balance at end of year	P <u>2,827,003,399</u>	P <u>951,212,575</u>	P <u>3,778,215,974</u>
December 31, 2008:			
Balance at end of year	P <u>2,839,150,651</u>	P <u>950,184,224</u>	P <u>3,789,334,875</u>

Management plans to obtain annual appraisal report on its investment property from independent appraisers.

Certain land properties owned by SMC and SC are the subject of litigations brought about by third parties against the Company (see Note 29.4).

### 13. OTHER ASSETS

The composition of these accounts as of December 31 is shown below.

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Current:			
Input VAT		<b>P 70,536,054</b>	P 101,273,524
Creditable withholding taxes		<b>78,955,054</b>	76,631,574
Refundable deposits		<b>1,655,255</b>	3,368,991
Prepaid expenses		<b>9,683,053</b>	2,412,969
Others		<u><b>12,100,855</b></u>	<u>12,970,828</u>
		<b><u>P 230,257,541</u></b>	<b><u>P 196,657,886</u></b>
Non-current:			
Investment in notes	25.7	<b>P 122,831,353</b>	P 120,783,064
Prepaid insurance	7	<b>12,481,765</b>	12,742,696
Refundable deposits - net		<b>9,739,187</b>	12,147,733
Others		<u><b>25,440,044</b></u>	<u>3,257,716</u>
		<b><u>P 170,492,349</u></b>	<b><u>P 148,931,209</u></b>

### 14. INTEREST-BEARING LOANS

This account pertains to U.S. dollar denominated short-term loans obtained by BRL from ING Private Bank, which are secured by investment in cash surrender value of life insurance and all outstanding available-for-sale financial assets and held-to-maturity investments (see Notes 6, 7 and 8). The loans bear interest at prevailing market rates per annum ranging 4.620% in 2009 and from 1.90% to 6.56% in 2008. Interest expense arising from these loans are presented as part of Finance Costs in the consolidated income statements (see Note 20.2).

The fair value of loans obtained approximates the carrying values since the interest rates are repriced at market rates at balance sheet date.

### 15. TRADE AND OTHER PAYABLES

This account consists of:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Trade payables	25.2	<b>P 89,296,397</b>	P 98,424,639
Accrued expenses	29.4	<b>152,519,888</b>	114,609,274
Provision for warranty	27.2	<b>8,769,974</b>	12,828,388
Other payables		<u><b>342,177,985</b></u>	<u>121,589,196</u>
		<b><u>P 592,754,244</u></b>	<b><u>P 347,451,497</u></b>

Provision for warranty pertains to amounts recognized by SVC and SBC for expected warranty claims on products sold based on their past experience of the level of repairs and returns. In addition, provision for warranty also includes the amounts recognized by OLC for expected warranty claims on consumer electronic products sold by a certain company owned by the Company's majority stockholders.

Other payables primarily consist of output taxes payable and unearned revenues resulting from advances received from customers for various services provided by the Group. Other payables also include deposits received by Starworld amounting to P49.6 million from a buyer of parcels of land.

The fair values of trade and other payables, due to their short duration, have not been disclosed as management considers the carrying amounts recognized in the consolidated balance sheets to be a reasonable approximation of their fair values.

## 16. REFUNDABLE DEPOSITS

Refundable deposits represents long-term rental deposits returnable to various tenants totalling P12,990,096 with respect to lease agreements expiring or terminating by 2009 to 2011. The refundable deposits were remeasured at amortized cost using the effective interest rate of 15.24% to 15.77% for nine and ten years, respectively, at the inception of the lease terms in 1999 and 2000. Interest expense recognized in 2008 and is presented under the Finance Costs account in the consolidated income statements (see Note 20.2). The present value of these non-current refundable deposits as of December 31, 2008 amounted to P9.7 million.

The current portion of refundable deposits is presented as part of the Trade and Other Payables account (see Note 15).

## 17. COST OF SALES, SERVICES AND RENTALS

### 17.1 Cost of Services

The following are the breakdown of direct costs and expenses from rendering of services:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Salaries and employee benefits		<b>P 13,274,921</b>	P 12,956,155
Materials and other consumables		<b>24,770,268</b>	15,209,426
Outside services		<b>21,550,221</b>	22,787,569
Depreciation and amortization	11	<b>7,224,117</b>	8,307,116
Communication, light and water		<b>8,877,167</b>	8,338,537
Transponder rental and leased line		<b>8,050,211</b>	5,742,450
Rentals	29.3	<b>6,952,793</b>	6,391,051
Transportation and travel		<b>1,361,009</b>	1,684,480
Repairs and maintenance		<b>3,847,293</b>	4,475,009
Cable services		<b>1,674,107</b>	1,875,000
Others		<b><u>13,027,672</u></b>	<u>16,306,533</u>
	19	<b><u>P 110,609,779</u></b>	<b><u>P 104,067,327</u></b>

Others primarily consist of subcontracting services, insurance and provision for warranty services recognized by OLC.

### 17.2 Cost of Sales

The details of this account are shown below.

	<u>Note</u>	<u>2009</u>	<u>2008</u>
Merchandise and finished goods at beginning of year	9	<b><u>P 174,848,218</u></b>	<u>P 134,863,612</u>
Net purchases of merchandise during the year	19, 25.2	<u><b>136,209,836</b></u>	<u>47,704,504</u>
Cost of goods manufactured:			
Raw materials at beginning of year		<b>26,812,225</b>	16,327,723
Work- in-process at beginning of year		<b>6,023,600</b>	3,168,275
Net purchases of raw materials during the year		<b>30,029,676</b>	21,082,562
Direct labor		<b>5,082,755</b>	2,161,098
Manufacturing overhead	11	<b>13,431,340</b>	10,967,393
Raw materials at end of year	9	<b>( 28,900,171)</b>	( 22,704,049)
Work-in-process at end of year	9	<b>( 6,575,053)</b>	( 3,926,170)
		<u><b>45,904,372</b></u>	<u>27,076,832</u>
Goods available for sale		<u>-</u>	<u>209,644,948</u>
Merchandise and finished goods at end of year	9	<b>( 146,916,500)</b>	( 84,809,704)

### 17.3 Cost of Rentals

The details of this account are as follows:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Rentals		<b>P 2,356,323</b>	P 2,469,752
Taxes and licenses		<b>5,488,413</b>	2,080,102
Security and janitorial services		<b>1,247,508</b>	1,249,958
Depreciation and amortization	12	<b>1,115,033</b>	4,654,414
Repairs and maintenance		<b>412,026</b>	2,173,327
Salaries and employee benefits		<b>192,015</b>	167,303
Others		<u><b>723,729</b></u>	<u>3,207,439</u>
	19	<b><u>P 11,535,047</u></b>	<u>P 16,002,285</u>



## 18. OTHER OPERATING INCOME

The breakdown of this account is as follows:

	<u>Note</u>	<u>2009</u>	<u>2008</u>
Increase in cash surrender value of investment in life insurance		4,749,751	4,068,540
Others		( 6,345,589)	2,029,410
		<b><u>P( 1,595,838)</u></b>	<b><u>P 6,097,950</u></b>

## 19. OPERATING EXPENSES BY NATURE

The details of operating expenses by nature is shown below.

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Net purchases of merchandise inventories	17.2	<b>P 136,209,836</b>	P 47,704,504
Salaries and employee benefits	21.1	<b>43,790,182</b>	42,302,812
Materials, supplies and other consumables		<b>56,640,362</b>	37,688,759
Depreciation and amortization	11	<b>27,434,458</b>	23,814,115
Communication, light and water		<b>15,674,843</b>	31,747,721
Manpower and other outside services		<b>38,507,553</b>	15,243,283
Cost of real estate		<b>135,184,101</b>	5,941,856
Rentals	25.3, 29.3	<b>12,242,414</b>	10,425,576
Transportation and travel		<b>4,446,276</b>	4,650,436
Repairs and maintenance		<b>6,766,539</b>	8,702,229
Transponder rental and leased line		<b>8,050,211</b>	5,742,450
Taxes and licenses		<b>15,483,203</b>	8,963,948
Change in merchandise, finished goods and work-in- process inventories		<b>27,380,265</b>	42,919,687
Others	15	<b><u>50,438,046</u></b>	<u>38,606,242</u>
		<b><u>P 578,248,289</u></b>	<b><u>P 324,453,618</u></b>

Others primarily consists of advertising and promotion expenses, subcontracting services, taxes and licenses, cable services and insurance expense incurred by the Group. These expenses are classified in the consolidated income statements as follows:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Cost of services	17.1	<b>P 110,609,779</b>	P 102,192,327
Cost of sales	17.2	<b>210,045,926</b>	124,835,244
Cost of rentals	17.3	<b>11,535,047</b>	16,002,285
Cost of real estate sold		<b>135,184,101</b>	5,941,856

General and administrative expenses	89,335,404	59,901,692
Selling and distribution costs	<u>21,538,033</u>	<u>15,580,214</u>
	<u><b>P 578,248,290</b></u>	<u><b>P 324,453,618</b></u>

## 20. OTHER INCOME (CHARGES)

### 20.1 Finance Income

This account consists of the following:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Interest income from banks	4	<b>P 28,564,985</b>	P 20,994,311
Gain on sale of financial assets		-	210,019
Others		-	
		<u><b>P 28,564,985</b></u>	<u><b>P 21,204,330</b></u>

### 20.2 Finance Costs

This account consists of the following:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Interest expense arising from loans	14	<b>P 4,983,562</b>	P 4,645,203
Foreign currency losses		<u>1,017,621</u>	<u>4,936,223</u>
		<u><b>P 6,001,183</b></u>	<u><b>P 9,581,426</b></u>

### 20.3 Other Gains (Losses)

This account consists of the following:

	<u>Note</u>	<u>2008</u>	<u>2008</u>
Gain on sale of property and equipment	11	<b>P 62,500</b>	P 32,280
		<u><b>P 62,500</b></u>	<u><b>P 32,280</b></u>

## 21. EMPLOYEE BENEFITS

### 21.1 Salaries and Employee Benefits Expense

Expense recognized for salaries and employee benefits is summarized below (see Notes 19 and 25.7).

<u>2009</u>	<u>2008</u>
-------------	-------------

Short-term benefits	<b>P 40,831,704</b>	P 219,621,396
Retirement benefits	<b>2,073,554</b>	13,870,070
Termination benefits	<b><u>884,924</u></b>	<u>3,655,712</u>
	<b><u>P 43,790,182</u></b>	<u>P 237,147,178</u>

## 21.2 Employee Retirement Benefit Obligation

The Group maintains a tax-qualified, fully-funded and noncontributory retirement plan that is being administered by a trustee covering all regular full-time employees. Actuarial valuations are made every two years to update the retirement benefit costs and the amount of contributions.

The amounts of total retirement benefit asset of the subsidiaries that is recognized in the consolidated balance sheets are determined as follows:

	<u>2008</u>
Fair value of plan assets	<b>P 103,984,335</b>
Present value of the obligation	<b><u>36,020,848</u></b>
Excess of plan assets	<b>67,963,487</b>
Unrecognized actuarial losses (gains)	<b>(<u>23,284,732</u>)</b>
Retirement benefit asset	<b><u>P 44,678,755</u></b>

The amounts of retirement benefit obligation of SGI and SBC that is recognized in the consolidated balance sheets are determined as follows:

	<u>2008</u>
Fair value of plan assets	<b>P 67,553,115</b>
Present value of the obligation	<b><u>38,583,434</u></b>
Excess of plan assets	<b>28,969,681</b>
Unrecognized actuarial gains	<b>(<u>36,332,281</u>)</b>
Retirement benefit obligation	<b><u>P 7,362,600</u></b>

Presented below are the historical information related to the present value of the retirement benefit obligation, fair value of plan assets and net excess in the plan of the Group.

	<u>2008</u>
Fair value of plan assets	P 171,537,450
Present value of the obligation	<u>74,604,282</u>
Excess in the plan	<u>P 96,933,168</u>

Experience adjustments arising from the plan assets amounted to P2.4 million in 2008, Management has determined that experience adjustments on plan liabilities are not material for all years presented.

The movements in present value of the retirement benefit obligation recognized in the books are as follows:

2008

Balance at beginning of year	P 96,143,040
Current service and interest cost	21,574,350
Benefits paid	( 409,282)
Actuarial gains (losses)	( <u>42,703,826</u> )
Balance at end of year	<u>P 74,604,282</u>

The movements in the fair value of plan assets are presented below.

	<u>2008</u>
Balance at beginning of year	P 152,467,439
Contributions paid into the plan	12,222,463
Benefits paid by the plan	( 409,282)
Expected return on plan assets	9,148,046
Actuarial losses	( <u>1,891,216</u> )
Balance at end of year	<u>P 171,537,450</u>

Actual returns on plan assets amounted to P8.8 million in 2008. The Group expects to contribute P21.4 million in contributions to retirement benefit plans in 2009.

The plan assets consist of the following:

	<u>2008</u>
Government securities	P 155,637,823
Mutual and trust funds	15,899,627
Others	<u>-</u>
	<u>P 171,537,450</u>

The amount of retirement benefit expense recognized in the consolidated income statements is as follows:

	<u>2008</u>
Current service costs	P 13,787,182
Interest costs	7,787,168
Expected return on plan assets	( 9,148,046)
Net actuarial gains recognized during the year	( 606,878)
Effect of asset limit	<u>2,050,644</u>
	<u>P 13,870,070</u>

For determination of the retirement benefit expense, the following actuarial assumptions were used:

	<u>2008</u>
Discount rates	8% - 11%
Expected rate of return on plan assets	5%
Expected rate of salary increases	9%

Assumptions regarding future mortality are based on published statistics and mortality tables. The average remaining working life of employees before retirement at the age of 60 is 21 years for both males and females.

The overall expected long-term rate of return on assets is 6%. The expected long-term rate of return is based on the portfolio as a whole and not on the sum of the returns on individual asset categories. The return is based exclusively on historical returns, without adjustments.

## 22. TAXES

The components of tax expense as reported in the consolidated income statements and consolidated statements of changes in equity are as follows:

	<u>2008</u>
<i>Consolidated income statements:</i>	
Current tax expense:	
Regular corporate income tax (RCIT) at 35%	P 23,103,812
Final taxes at 20% and 7.5%	8,557,701
Minimum corporate income tax (MCIT) at 2%	4,174,555
Preferential taxes at 5%	<u>863,011</u>
	<u>36,699,079</u>
Deferred tax income:	
Origination and reversal of temporary differences	67,825,472
Deferred tax resulting from a decrease in RCIT rate in 2009	<u>( 86,285,836)</u>
	<u>( 18,460,363)</u>

Kita is duly registered with Clark Development Corporation (CDC) while SMC and Starworld are registered with Philippine Economic Zone Authority (PEZA) which entitle them to tax and duty-free importation of goods and exemption from national and local taxes (see Note 26).

The net deferred tax assets of subsidiaries having a net deferred tax asset position as of December 31 relates to the following:

	<u>Consolidated Balance Sheets</u>	<u>Consolidated Income Statements</u>
	<u>2008</u>	<u>2008</u>
Deferred tax assets:		
Allowance for impairment of Unamortized past service costs receivables	P 1,307,643	P 567,413
Accrued employee benefits	1,200,000	8,881,768
Provisions for warranty	787,225	380,675
NOLCO	463,111	( 463,111)
Allowance for inventory obsolescence	445,827	( 433,657)
Advance rental	95,735	( 59,702)
	-	184,198

Accrued rent	<u>-</u>	<u>65,436</u>
Deferred tax assets	<u>4,299,541</u>	<u>9,123,000</u>
Deferred tax liabilities:		
Retirement benefits	9,663	( 9,663)
Deferred rent income – PAS 17	<u>-</u>	<u>( 202,101)</u>
	<u>9,663</u>	<u>( 211,764)</u>
Deferred tax income		<u>P 8,911,256</u>
Net deferred tax assets	<u>P 4,309,204</u>	

The net deferred tax liabilities of companies which have a net deferred tax liability position as of December 31 relates to the following:

	<u>Consolidated Balance Sheets</u>	<u>Consolidated Income Statements and Statements of Changes in Equity</u>
	<u>2008</u>	<u>2008</u>
Deferred tax assets:		
Allowance for impairment of receivables	P 8,238,807	( P 1,340,126)
Unamortized past service costs	752,982	133,141
Provision for warranty	518,648	686,241
Accrued rent income	508,115	( 483,857)
Allowance for inventory obsolescence	162,199	193,021
Deferred revenue	-	94,837
Accrued employee benefits	41,101	( 41,101)
NOLCO	<u>385,711</u>	<u>( 385,711)</u>
<i>Balance brought forward</i>	<u>P 10,607,563</u>	( P 1,167,813)
	<u>Consolidated Balance Sheets</u>	<u>Consolidated Income Statements and Statements of Changes in Equity</u>
	<u>2008</u>	<u>2008</u>
<i>Balance carried forward</i>	<u>P 10,607,563</u>	( P 1,167,813)
Deferred tax liabilities:		
Fair value gains on investment property	( 732,976,965)	( 25,969,753)
Accumulated depreciation	( 106,147,291)	( 823,325)
Accrued rent income	( 5,248,442)	5,193,515
Retirement benefits	( 3,737,097)	( 477,295)
Unrealized foreign currency gains	( 612,920)	( 608,925)
Deferred rent income – PAS 17	( 182,019)	( 4,596,707)
Deferred costs	<u>-</u>	<u>-</u>
	<u>( 848,904,734)</u>	<u>( 27,282,490)</u>
Deferred tax income recognized in consolidated income statements		<u>( P 28,450,303)</u>
Deferred tax liability on change in fair value of available-for-sale financial assets and tax expense recognized directly in equity (see Note 23.6)	<u>60,000</u>	<u>P 10,000</u>
	<u>60,000</u>	
Net deferred tax liabilities	<u>( P 838,237,171)</u>	

The movements in the Group's recognized and unrecognized NOLCO and MCIT are as follows:

<u>Year</u>	<u>Original Amount</u>	<u>Applied in Previous Years</u>	<u>Applied in Current Year</u>	<u>Expired Balance</u>	<u>Remaining Balance</u>	<u>Valid Until</u>
<b>NOLCO:</b>						
2008	P 26,225,127	P -	P -	P -	P 26,225,127	2011
2007	176,415,547	-	-	-	176,415,547	2010
2006	137,051,766	926,599	-	-	136,125,167	2009
2005	<u>120,750,609</u>	<u>98,833</u>	<u>43,776,307</u>	<u>76,875,469</u>	<u>-</u>	
	<u>P 460,443,049</u>	<u>P 1,025,432</u>	<u>P 43,776,307</u>	<u>P 76,875,469</u>	<u>P 338,765,841</u>	
<b>MCIT:</b>						
2008	P 4,174,555	P -	P -	P -	P 4,174,555	2011
2007	367,720	-	-	-	367,720	2010
2006	10,929	-	-	-	10,929	2009
2005	<u>77,640</u>	<u>-</u>	<u>-</u>	<u>77,640</u>	<u>-</u>	
	<u>P 4,630,844</u>	<u>P -</u>	<u>P -</u>	<u>P 77,640</u>	<u>P 4,553,204</u>	

The NOLCO, MCIT and other deductible temporary differences as of December 31 for which the related deferred tax assets have not been recognized by certain entities in the Group are shown below.

	<u>2008</u>	
	<u>Amount</u>	<u>Tax Effect</u>
NOLCO	<b>P 324,462,550</b>	<b>P 97,338,765</b>
Unrealized foreign currency losses (gains)	( 6,427,631)	( 1,928,289)
Allowance for impairment of trade and other receivables	95,334,593	28,600,378
Allowance for impairment loss on available for-sale financial assets	5,320,000	1,596,000
Unrecognized retirement benefit expense	4,738,517	1,421,555
MCIT	1,208,551	1,208,551
Allowance for impairment of property, plant and equipment	350,000,000	105,000,000
Allowance for inventory obsolescence	45,599,116	13,679,735
Unamortized past service cost	<u>2,760,646</u>	<u>828,194</u>
	<b><u>P 822,996,342</u></b>	<b><u>P 247,744,889</u></b>

## 23. EQUITY

### 23.1 Revaluation Reserves

The components of this account and their movement are as follows:

	<u>Notes</u>	<u>2009</u>	<u>2008</u>
Fair value gains on available-for-sale financial assets:			
Balance at beginning of year		<b>P 92,761,603</b>	P 9,606,169
Foreign currency losses		-	( 15,903,984)
Fair value gains (losses) for the year – net of fair value gains recognized in consolidated income statements	8	<b>10,871,060</b>	( 99,074,418)
Tax expense on fair value gains	22	-	( 15,000)

Balance at end of period	<u>103,632,663</u>	<u>92,761,603</u>
Foreign currency differences:		
Balance at beginning of year	( 305,787,998)	( 220,583,543)
Currency differences on translating financial statements of foreign operations	( 24,628,194)	( 73,042,124)
Unrealized foreign currency loss on equity advances of SGI to BRL	( <u>12,162,331</u> )	( <u>12,162,331</u> )
Balance at end of period	( <u>330,416,192</u> )	( <u>305,787,998</u> )
	<u>(P 226,783,529)</u>	<u>(P 213,026,395)</u>

### 23.2 Prior Period Adjustments

- (a) The balances of Kita's Deficit as of January 1, 2008 and 2007 were restated to reflect the effects of the prior period adjustments to correct certain misstatements in the financial statements as summarized below.
- Rental income in prior years was overstated by P3.4 million, P0.2 million, and P3.2 million in 2007, 2006, and 2005, respectively (see Note 19.4). This overstatement resulted from the changes in the terms of the lease agreements which were not considered in the application of PAS 17, *Leases*, and from improper accounting for rental deposits received.
  - Depreciation expense and related accumulated depreciation for certain properties in prior years were understated by P6.6 million in 2007 and P1.5 million in 2006 and prior years.
- (b) In 2006, as a result of SBC's change in policy in treating cable modems as part of Property, Plant and Equipment, which were initially recorded as part of Inventories in the balance sheet, SBC recorded a prior period adjustment to the beginning balance of the Retained earnings account as of January 1, 2008 and 2007 to account for the unrecorded depreciation expense of the reclassified cable modems. The prior period adjustment resulted in a decrease in retained earnings and inventory accounts as of January 1, 2008 and 2007 by P14.6 million and an increase in property and equipment and accumulated depreciation on January 1, 2008 and 2007 by the same amount.
- (c) In 2008, as a result of the Starworld's availment of the tax amnesty under R.A. 9480, the Tax Amnesty Law, which covers 2005 and prior taxable years, Starworld recorded a prior period adjustment to the balance of retained earnings as of January 1, 2008 and 2007 to reverse long-outstanding liabilities amounting to P9.0 million. The prior period adjustment resulted in an increase in Starworld's retained earnings as of December 31, 2008 and 2007 and a decrease in Estimated Liability for Land and Property Development by the said amount. Also, as a result of this adjustment, additional tax expense recorded as part of Taxes and Licenses presented in 2008 income statement, relating to the tax amnesty availment amounting to P500,000, was paid in March 5, 2008.

The restatement of the balance sheet items as of January 1, 2008 is summarized as follows:

<u>Notes</u>	<u>As Previously Reported</u>	<u>Prior Period Adjustment</u>	<u>As Restated</u>
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*Changes in assets :*

Trade and other receivables	5	P 453,501,305	(P 2,711,448)	P 450,789,857
Merchandise inventories and supplies	9	190,167,830	( 14,648,571)	175,519,259
Other current assets	13	160,009,964	( 5,739,439)	154,270,525
Property, plant and equipment	11	<u>1,456,897,277</u>	( <u>1,458,308</u> )	<u>1,455,438,969</u>
		<u>2,260,576,376</u>	( <u>24,557,766</u> )	<u>2,236,018,610</u>

*Forward*

	<u>Notes</u>	<u>As Previously Reported</u>	<u>Prior Period Adjustment</u>	<u>As Restated</u>
<i>Changes in assets –</i>		<u>P 2,260,576,376</u>	( <u>P 24,557,766</u> )	<u>P 2,236,018,610</u>
<i>Changes in liabilities –</i>				
Trade and other payables	10	<u>377,220,679</u>	( <u>8,228,250</u> )	<u>368,992,429</u>
		<u>P 1,883,355,697</u>		<u>P 1,867,026,181</u>
Total adjustments to equity			( <u>P 16,329,516</u> )	

**23.3 Retrospective Effect of a Change in Accounting Policy**

The balances of unappropriated retained earnings (deficit) as of January 1, 2008 and 2007 were restated to reflect the effects of the change in accounting policy for investment property (see Note 12) as summarized below.

	<u>January 1, 2008</u>	<u>January 1, 2007</u>
Fair value gains	<b>P 1,281,949,921</b>	P 1,281,949,921
Deferred tax liabilities on fair value gains	( <b>758,946,718</b> )	( 758,946,718)
Reversal of accumulated depreciation based on cost	<b>403,322,840</b>	369,448,081
Deferred tax effect on accumulated depreciation	( <b>109,284,234</b> )	( 101,231,007 )
Reversal of accumulated impairment losses	<u><b>69,321,594</b></u>	<u>69,321,594</u>
	<u><b>P 886,363,403</b></u>	<u>P 860,541,871</u>

The accounting change also resulted in an increase in the Investment Property account by P886.4 million and P860.5 million as of January 1, 2008 and 2007, respectively and a decrease in the previously reported net loss for 2007 by P28.1 million, net of tax, representing decrease in depreciation and amortization expense (see Note 9).

The change in accounting policy were not effected retrospectively from January 1, 2006 since there were no available information relative to the fair value measurements of the Group's Investment Property as of December 31, 2005.

**24. EARNINGS (LOSS) PER SHARE**

Basic earnings (loss) per share for net income (loss) attributable to equity holders of the parent company were computed as follows:

	<u>2009</u>	<u>2008</u>
Net income (loss) attributable to equity holders of the parent company	<u>P 52,544,620</u>	<u>P 31,669,355</u>
Divided by weighted average shares outstanding:		
Number of shares issued	2,030,975,000	2,030,975,000
Treasury shares	<u>( 209,433,000)</u>	<u>( 209,433,000)</u>
	<u>1,821,542,000</u>	<u>1,821,542,000</u>
Earnings (loss) per share	<u>P 0.03</u>	<u>P 0.02</u>

There were no outstanding potentially dilutive instruments as of December 31, 2008, 2007 and 2006, hence, no information on diluted earnings (loss) per share is presented.

## 25. RELATED PARTY TRANSACTIONS

The Group's related parties include other companies owned by the Company's majority stockholders and the Company's key management personnel.

### *25.1 Sale of Goods and Services*

SVC sells professional equipment, accessories and tapes to Avid Sales Corporation (Avid), a company owned by the Company's majority stockholders. SVC also earns commissions from the sales of a company owned by the ultimate majority stockholders, to customers in the Philippines.

SBC's broadband cable infrastructure is used by Destiny Cable, Inc. (DCI), a company also owned by SGI's majority stockholders. Billings were based on a fixed fee per subscriber and per type of service.

SGI provides management services to CPD Access Corporation (CPD), a company also owned by SGI's majority stockholders, in accordance with a management contract.

Revenue from these transactions are recorded as part of Revenues from Rendering of Services and Sales of Goods in the consolidated income statements. The related outstanding receivables are recorded as part of Trade and Other Receivables in the consolidated balance sheets (see Note 7).

### *25.2 Purchase of Goods and Services*

SE Corp. purchases parts and supplies from CPD while SMC avails of management services from AA Commercial, a company also owned by SGI's majority stockholders.

Purchases of goods and availment of management services are recorded as part of Cost of Services (see Note 17.1) and General and Administrative Expenses (see Note 19), respectively,

and the related outstanding payables are recorded as part of Trade and Other Payables (see Note 15).

### ***25.3 Lease of Real Property***

SMC leases out certain land and buildings to Avid. Income from these leases is shown as part of Rental in the consolidated income statements. Uncollected billings, on the other hand, forms part of the Trade and Other Receivables account in the consolidated balance sheets (see Note 7).

SLC rents portion of a building of a company owned by the Company's majority stockholders. Rental expense relating to this lease is shown as part of Rentals under General and Administrative Expenses in the consolidated income statements (see Note 19). There are no outstanding liabilities related to this lease in both 2008 and 2007.

### ***25.4 Granting of Loans***

SMFI grants business and other loans to its related parties at an interest rate of 6.5% in 2009. Total interests earned from these loans amounted to P13.3 million in 2008, and is presented as part of Rendering of Services account in the consolidated income statements. The outstanding receivables from these business loans are shown as part of Loans and Other Receivables account in the consolidated balance sheets (see Note 5). The business loan to AA Export & Import Corporation is originally repayable with a balloon payment in January 2009 of the outstanding principal balance as of December 31, 2008. On January 12, 2009, the SMFI's BOD approved the extension of the payment term of the business loan for an additional period of seven years until December 31, 2015. These business loans are secured by shares of stocks of the borrowing companies which are owned by a related party (see Note 4).

SMFI also granted unsecured business loan to Avid Sales Corporation amounting to P80.0 million. There were no principal repayments made in 2008 related to the business loan.

Total principal repayments received on business loans granted to AA Export & Import Corporation amounted to P15,223,799 in 2008, while all outstanding car loans have been fully collected as of December 31, 2008.

### ***25.5 Advances to and from Related Parties***

Certain subsidiaries of the Company grants to and obtains unsecured, noninterest-bearing advances from the other companies owned by the Group's majority stockholders for working capital, acquisition of property and equipment and other purposes. The outstanding balances arising from these transactions are presented as Advances to Related Parties and Advances from Related Parties in the consolidated balance sheets.

### ***25.6 Transactions with Solid Trading Limited (STL)***

SVC earns commission from sales of STL, a company owned by SGI's majority stockholders, to customers in the Philippines. Commission revenue amounted to P1.5 million in 2008 and is presented as part of Rendering of Services account in the consolidated income statements. SVC also advances funds to STL to pay foreign suppliers. The outstanding balance of these advances amounted to P39.1 million as of December 31, 2008 and are included as part of Trade Receivables under Trade and Other Receivables account in the consolidated balance sheets (see Note 7).

### ***25.7 Transactions with Solid Company Limited***

The Company purchases mobile phones from Solid Company Limited (Hongkong), a related party under common ownership. Total purchases amounted to P93.1 million in 2008 are presented as part of Cost of Sales in the income statements (see Note 11). There are no outstanding liabilities relating to these purchases as of December 31, 2008

In 2008, BRL granted an unsecured, interest-bearing loan denominated in Chinese Yuan Renminbi to Solid Company Limited, a company owned by SGI's majority stockholders, amounting to P120.8 million which will mature on March 1, 2011. The loan bears an annual interest rate of 6% payable annually with any unpaid interest compounded annually at the same rate of the principal amount. The amount of loan is presented as Investments in Notes under the Other Non-Current Assets account in the 2008 consolidated balance sheet (see Note 13).

### ***Key Management Personnel Compensation***

Salaries and other benefits given to key management personnel for 2009 & 2008, respectively (see Note 21.1):

	<u>2009</u>	<u>2008</u>
Short-term benefits	<b>P 40,831,704</b>	P 41,069,188
Termination benefits	<b>884,924</b>	528,000
Retirement benefits	<u><b>2,073,554</b></u>	<u>705,627</u>
	<u><b>P 43,790,182</b></u>	<u>P 42,302,818</u>

## **26. REGISTRATION WITH ECONOMIC ZONE AUTHORITIES**

### ***26.1 Registration with Clark Development Corporation (CDC)***

Kita is registered with CDC under RA 7227, *The Bases Conversion and Development Act of 1992*, as amended under RA 9400, *An Act Amending RA 7227, as Amended, Otherwise Known as the Bases Conversion and Development Act of 1992, and for Other Purposes*. As a registered business enterprise within the Clark Freeport Zone, Kita is exempted from national and local taxes and is entitled to tax and duty free importation of raw materials, equipment, household and personal items (see Note 22). In lieu of said taxes, the Company is subject to a 5% preferential tax rate on its registered activities. However, the 35% RCIT rate is applied to income which comes from sources other than the Kita's registered activities.

### ***26.2 Registration with the Philippine Economic Zone Authority (PEZA)***

SMC is registered with PEZA as an Ecozone Facilities Enterprise at the Laguna International Industrial Park – Special Economic Zone (LIIP – SEZ). As an Ecozone Facilities Enterprise, SMC shall lease its building in LIIP – SEZ to PEZA-registered export enterprises located therein. SMC is subject to 5% tax on gross income earned on such facilities in lieu of all national and local taxes (see Note 22).

On July 1, 1998, the PEZA approved Starworld's registration as an Ecozone developer and operator of the CPIP – Special Economic Zone located at Bo. Parian, Calamba City. Under the terms of the registration and subject to certain requirements, Starworld shall be exempt from all national and local taxes and instead will be subject to the 5% preferential tax rate on gross income after allowable deductions.

## 27. SIGNIFICANT CONTRACTS AND AGREEMENTS

### *27.1 Memorandum of Understanding with Sony Philippines, Inc. (Sony)*

On July 1, 2003, SE Corp. entered into a Memorandum of Understanding (MOU) with Sony for network support for Sony and Aiwa products. Under the MOU, Sony authorized the Company to perform in-warranty and out-of-warranty services to customers in the Philippines for a fee calculated as a percentage of Sony's annual sales.

In-warranty services shall be rendered free of charge to customers. The actual cost of replacement parts related to in-warranty services shall be shouldered by Sony. Also, Sony agrees to pay the Company network support fee equal to 1% of net sales for SONY products and 1% or P50,000 per month whichever is higher for AIWA products. The MOU is effective unless revoked by any party.

Network support fees earned are presented as part of Rendering of Services in the consolidated income statements. Outstanding receivables arising from this transaction are included in the Trade and Other Receivables account in the consolidated balance sheets (see Note 7).

### *27.2 Distributorship Agreement with Sony Corporation*

SVC has a non-exclusive Distributorship Agreement (the Agreement) with Sony Corporation of Hong Kong Limited (Sony HK), a corporation organized and existing under and by virtue of the laws of Hong Kong. Under the Agreement, SVC was designated by Sony HK as its non-exclusive distributor of Sony products in the Philippines. In addition, SVC shall provide the customers in the Philippines with repair and parts replacement services, including but not limited to repair and parts replacement services rendered by SVC which are covered under the 12 month-warranty period at its own costs and expenses (see Note 15). The Agreement is still in effect although no formal renewal was made in 2007.

### *27.3 Contract Agreement with RTVM*

In October 2006, SVC entered into an agreement with RTVM. Under the agreement, SVC will provide integration services, equipments, labor and rental of materials and equipment for the full turn key implementation of the International Media Center to be used in the 12<sup>th</sup> ASEAN summit which originally was scheduled in December 2006. However, due to certain events beyond SVC's control, the summit was rescheduled to January 2007. The Company recognized revenue of P99.6 million relating to this transaction, of which P44 million was recognized as part of Sale of Goods while P55.5 million was recorded as part of Rendering of Services account.

## 28. EVENT AFTER BALANCE SHEET DATE

During the fiscal year 2008, Starworld and a certain buyer entered into a reservation agreement covering parcels of land owned by the Starworld. At the time of the agreement, the location of these lots was not yet included in the existing CPIP Special Economic Zone. Hence, the initial payment made by the buyer amounting to P49.6 million is initially recognized as part of Other payables under Trade and Other Payables in the 2008 consolidated balance sheet (see Note 11).

On February 4, 2009, the BOD of SBC approved the spin-off and transfer of the Company's mobile division and digital business to a new company to be incorporated as "My Solid Technologies & Devices Corporation".

In March 2009, the trading division of the SLC ceased operations. The net carrying amount of property and equipment in the SLC's trading division amounted to P40,851 as of December 31, 2008.

## **29. COMMITMENTS AND CONTINGENCIES**

The following are the significant commitments and contingencies involving the Group:

### ***29.1 Operating Lease Commitments – Group as Lessor***

Certain subsidiaries lease various properties for a period of 1 to 10 years. Some of these lease transactions are subject to 5% to 10% escalation rate.

### ***29.2 Operating Lease Commitments – Group as Lessee***

The Group is a lessee to non-cancellable operating leases on land. As of December 31, 2008, these leases have a remaining term of 11 years, expiring in 2019. Lease payments are fixed for the first five years. Thereafter, the lease on land is subject to 100% escalation rate every five years while the lease on land improvements is subject to an annual escalation rate of 10%.

Total rental expense from these operating leases amounted to P7,415,493 each in 2008, 2007 and 2006, and are shown as part of Rentals under Cost of Services in the consolidated income statements (see Note 17.1).

### ***29.3 Legal Claims***

Certain subsidiaries are involved in litigation, which arose in the normal course of business, described as follows (see Note 12):

- (a) SMC is involved in a number of litigation and is subject to certain claims relating to among others:
  - (i) Portion of land in Pililla, Rizal, with a carrying value of P3.5 million, subject to expropriation coverage under the Agrarian Reform Act; and,
  - (ii) Land, with a carrying value of P59 million, subject to claims by third parties who filed court cases against SMC.
- (b) Certain parcels of land owned by SC amounting to P7.6 million are being subject to expropriation coverage under the Agrarian Reform Act and claims by third parties.

As of December 31, 2008, the outcome of these legal claims cannot be ascertained by the Group.

In previous years, SC was involved in a litigation with a local bank concerning letters of credit issued in connection with shipments of electronic parts to the SC. On January 8, 2007, the Company and the bank's assignor agreed to a full settlement of the case for P50 million (which was paid in full during 2007).

As of December 31, 2007, there are claims for alleged infringement of copyrights and sound recording by a third party against SLC. Management believes that the outcome of such lawsuits will not materially affect the Group's consolidated financial statements.

#### ***29.4 Estimated Liability for Land and Property Development***

As of December 31, 2008, the Company has commitment of about P68.3million for the fulfilment of projects in the development and marketing of CPIP (see Note 12).

#### ***29.5 Purchase Commitments***

In December 2007, ZTC has entered into several construction contracts with various suppliers for the construction of the "Tri-Towers" condominium building (see Note 9).

#### ***29.6 Possible Impact of Government Project***

In 2005, ZTC received a notification from the Urban Roads Projects Office (URPO) of the Department of Public Works and Highways (DPWH) that the location of the "Tri-Towers" condominium building project might be affected by the plans of the National Government for the construction of the proposed 2<sup>nd</sup> Ayala Bridge. However, the URPO stated that it has not yet undertaken the detailed engineering design that will ascertain if the location of the ZTC's property will be affected by the road's right-of-way.

The Group decided to continue the Tri-towers condominium building project despite the notification received from the DPWH because management believes that the likelihood of a possible expropriation of the land is remote given the current status of the government project.

#### ***29.7 Others***

There are commitments, guarantees, litigations and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the accompanying financial statements because the possible outflow of economic resource as a result of present obligations is considered improbable or remote or the amount to be provided cannot be measured reliably.

### **30. RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Group is exposed to a variety of financial risks which result from both its operating and investing activities. The Group's risk management is coordinated by its BOD, and focuses on actively securing the Group's short- to medium-term cash flows by minimizing the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes. The significant financial risks to which the Group is exposed to are described below.

#### ***30.1 Foreign Currency Sensitivity***

The Group's net exposure to foreign currency risk as of December 31, 2008 is follows:

	<u>2008</u>	
	<u>U.S. Dollar</u>	<u>Philippine Pesos</u>
Financial assets	<u>P 6,886,347</u>	<u>P 326,998,187</u>
Financial liabilities	<u>117,360</u>	<u>5,572,827</u>
Total net exposure	<u>P 6,768,987</u>	<u>P 321,425,360</u>

Net asset exposure that will be taken directly to equity pertains to the net asset position of BRL. Changes in foreign currency rates will increase or decrease the total assets and equity of the Group but will not affect the Group's consolidated income or loss.

The following illustrates the sensitivity of income before tax for the year with respect to changes in Philippine peso against U.S. dollar of +/-26.18% in 2008 and +/-20.72% in 2007 with effect from the beginning of the year. These changes in rates have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. The sensitivity analysis is based on the Group's financial instruments held at each balance sheet date, with effect estimated from the beginning of the year.

All other variables held constant, if the Philippine peso had strengthened against the U.S. dollar, income before tax in 2008 and 2007 would have decreased by P84.2 million and P18.4 million, respectively. Conversely, if the Philippine peso weakened against the U.S. dollar by the same percentages, income before tax would have been higher by the same amounts.

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

### ***30.2 Interest Rate Sensitivity***

At December 31, 2008 and 2007, the Group is exposed to changes in market interest rates through its cash and cash equivalents, which are subject to variable interest rates (see Note 5). All other financial assets and liabilities have fixed rates.

The following illustrates the sensitivity of income before tax for the year to a reasonably possible change in interest rates of +/-7.25% in 2008 and +/-4.46% in 2007 with effect from the beginning of the year. These changes in rates have been determined based on the average market volatility in interest rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. The sensitivity analysis is based on the Company's financial instruments held at each balance sheet date, with effect estimated from the beginning of the year. All other variables held constant, if the interest rate increased by 7.25% and 4.46%, income before tax in 2008 and 2007 would have increased by P66.8 million and P21.9 million, respectively. Conversely, if the interest rate decreased by the same percentages, income before tax would have been lower by the same amounts.

### ***30.3 Credit Risk***

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown on the face of the consolidated balance sheets (or in the detailed analysis provided in the notes to the consolidated financial statements), as summarized below:



	Notes	<u>2009</u>	<u>2008</u>
Cash and cash equivalents	5	<b>P1,219,844,427</b>	P1,118,462,976
Held-to-maturity investments	6	<b>154,803,135</b>	161,289,378
Trade and other receivables - net	7	<b>1,415,876,963</b>	1,049,192,856
Available-for-sale financial assets	8	<b>75,514,942</b>	70,980,542
Advances to related parties	25	<b><u>192,327,778</u></b>	<u>192,327,778</u>
		<b><u>P3,058,367,245</u></b>	<u>P 2,592,253,530</u>

Credit risk, therefore, is only disclosed in circumstances where the maximum potential loss differs significantly from the financial asset's carrying amount.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

The Group's management considers that all the above financial assets that are not impaired or past due for each balance sheet dates are of good credit quality.

None of Group's the financial assets are secured by collateral or other credit enhancements.

Financial assets past due but not impaired can be shown as follows:

	<u>2008</u>
Not more than 3 months	<b>P 89,878,519</b>
More than 3 months but not more than one year	<b>37,143,280</b>
More than one year	<b><u>33,917,007</u></b>
	<b><u>P 160,938,806</u></b>

In respect of trade and other receivables, the Group has no significant concentrations of credit risk. The Group's trade and other receivables are actively monitored to avoid significant concentrations of credit risk. Majority of SMFI's finance receivables are made to related parties and for a significant proportion of the receivables, collaterals are received to mitigate the credit risk. The Group has adopted a no-business policy with customers and tenants lacking an appropriate credit history where credit records are available.

### ***30.4 Liquidity Risk***

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 6-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash are invested in time deposits, mutual funds or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2008 and 2007, the Group's maximum liquidity risk is the carrying amount of interest-bearing loans, trade and other payables which have contractual maturities of within six months and advances from related parties which have contractual maturities of 6 to 12 months. These contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the balance sheet dates.

### 31. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing services commensurately with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented on the face of the balance sheet. The Group's goal in capital management is to maintain a debt-to-equity structure ratio of not higher than 1:1 on a monthly basis.

The following is the computation of the Group's debt to equity ratio:

	<u>2009</u>	<u>2008</u>
Total liabilities (excluding amounts due to related parties)	<b>P2,047,002,840</b>	P1,783,613,360
Total equity	<u><b>7,663,821,949</b></u>	<u>7,611,933,183</u>
Debt-to-equity ratio	<u><b>0.27 : 1</b></u>	<u>0.23 : 1</u>

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities excluding amounts due to related parties. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

**SOLID GROUP INC. & SUBSIDIARIES**  
**AGING OF TRADE AND OTHER RECEIVABLES**  
**MARCH 31, 2009**

	<u>Current</u>	<u>1-30 days</u>	<u>31-60 days</u>	<u>61-90 days</u>	<u>91 days &amp; over</u>	<u>Total</u>
Trade	255,592,609	39,622,898	14,294,207	28,965,949	194,503,886	<b>532,979,549</b>
Advances to contractors	5,165,602					<b>5,165,602</b>
Finance receivables	10,294,905				3,000,000	<b>13,294,905</b>
Advances to suppliers	268,390,231					<b>268,390,231</b>
Others	<u>66,010,730</u>	<u>260,349</u>	<u>172,617</u>	<u>204,508</u>	<u>53,715,368</u>	<b><u>120,363,572</u></b>
Total	<u><u>605,454,077</u></u>	<u><u>39,883,247</u></u>	<u><u>14,466,824</u></u>	<u><u>29,170,457</u></u>	<u><u>251,219,254</u></u>	<b><u>940,193,859</u></b>
Allowance for impairment						<b><u>(124,709,683)</u></b>
<b>Trade and other receivables-net</b>						<b><u>815,484,176</u></b>