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SOLID GROUP ANNUAL REPORT 2003

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## Message to Stockholders

We have taken decisive steps forward to take SGI and its stockholders into the future. To do this, we have focused on reorganizing current businesses to pursue new market opportunities that offer growth potential in the difficult Philippine environment. Two new business segments are expected to deliver major revenue growth: Broadband Data Services and Targeted Real Estate Development.

In 2003, we concluded the acquisition of Destiny's broadband cable network infrastructure that covers most of Metropolitan Manila. Designed to deliver both cable television services and recreational grade Internet access service, the broadband network is being built up by its management team, led by its Chief Operating Officer Mr. James Uy, to acquire a major share of the upscale consumer Internet market. To strengthen its cable television service business, we will support the marketing and sales effort of our corporate affiliate for cable television services - Global Destiny, to increase the number of subscribers utilizing the infrastructure.

The broadband management team has also embarked on a major effort to extend the reach of its broadband cable Internet services to a wider market with the introduction of tiered Internet services that will attract the larger market of high value dial-up Internet users. It is supporting a marketing effort with media promotions and a network upgrade program that will further enhance consumer enjoyment of the services. This combined approach of aggressive marketing and network upgrade is designed to provide the platform for a projected steady EBITDA growth and net income improvement over the next two years.

SGI will begin the construction of its first high-rise residential building in a prime location in the heart of Metro Manila by the second half of 2004. Projected revenues for this multiple tower development project is expected to generate over P 500 Million in sales over a two-year period. This is part of SGI's long-term strategy to maximize the value of selected real estate holdings by attracting niche markets while avoiding excessive capital expenditure exposure. Based on initial business studies and surveys, other projects are already under consideration.

Our consumer electronics business has migrated from manufacturing and wholesale distribution to support services such as after sales service and logistics, as well as specialized marketing (broadcast equipment) and consumer financing. We will continue to pursue improved revenue and income through enhanced customer care and total quality service.

We are committed to building the SGI investments into new long-term growth businesses that will deliver products and services that will enrich the lives of our customers and fulfill our social responsibility while building the platform for consistent growth for shareholder value.

Thank you for your continuing support for our efforts to bring SGI and you, our stockholders, into the future of new emerging businesses.

David S. Lim Director, President and Chief Executive Officer

## REVIEW OF OPERATIONS

Management Discussion

#### I. BROADBAND SERVICES

The completion of the acquisition of Destiny Inc. was the major investment of SQI for the year 2003 that capped its decisive entry into the broadband service market principally in Metro Manila. A total of almost P 1.2 Billion was invested in Destiny's infrastructure and operations, which has fiber optic cables rolled out and spread across the major cities in Metro Manila. Several hubs are strategically positioned in key Areas to provide greater data and Internet Access service to customers.



James Uy, COO (center) with Destiny Inc. MANCOM

Destiny Inc. is the first company to provide broadband cable internet access services in the Philippines. With its extensive cable infrastructure coverage of the major cities in Metro

cable infrastructure coverage of the major cities in Metro Manila, it has brought cable television and cable internet access into thousands of Filipino homes. Its growth strategy is based on providing consumers as well as corporate users with high-end Internet access service quality levels at cost-effective rates. It also projects to generate additional revenues from data transport and video carriage services to be used by third party service providers such as Global Destiny Cable and Bell Telecoms.

Due to the significant growth in data traffic, DI has upgraded to an STM-1 (155 MB) International Private Line (IPL) connection from the previous DS-3 level to meet increasing subscriber demand. With this major upgrade, Destiny Internet has improved its international internet access and downloads burst speeds that are significantly superior to ordinary dial-up providers.

At this early stage of business development, Internet and data services have incurred a negative EBITDA of P 67 Million. In addition to this, it also booked substantial non-cash expenses such as the asset impairment loss provision of P 350 Million and depreciation expense of P 100 Million. These expenses comprised the bulk of the broadband operation's losses, which, in turn, added substantial losses to SGI's financial performance.

More aggressive marketing efforts, including media promotions, will be conducted in 2004 to promote the new services and affordable price tiers to appeal to a wider market base of high value dial-up internet users to maximize utilization of the infrastructure and increase revenue generation. However, the projected growth rate of earnings will be paced alongside continuous capital investment for network upgrades and operations reorganization. The broadband business segment is expected to achieve a positive EBITDA after the two-year upgrade and reorganization program.

#### II. REAL ESTATE

Solid Manila Corporation (SMC) and subsidiaries reported gross revenues of P 111.8 Million in 2003. This is made up of lease revenues as well as service income.

For 2004, management is focusing on building up the real estate business to maximize its revenue-generating potential. Initial business case studies are being made to determine the company's possible investments in the development of several SGI prime properties for commercial and residential use. One of the first projects of SMC for the year is the construction of a high rise condominium tower in Ermita, Manila among others which is expected to generate up to P 500 Million in sales over a two-year period.





#### III. INVESTMENTS

Solid Group Inc. (Parent Company) reported a net income of P 73.5 Million for 2003. The significant improvement in income was due to higher yields of several fund investments in bonds and treasury bills. Profitable investments in foreign currency denominated bonds were facilitated by the acquisition of Brilliant Reach Ltd., an offshore investment company, to handle investments in foreign currency denominated bonds.

Solid Manila Finance Inc. (SMFI) experienced a significant improvement in performance for 2003, posting gross revenues amounting to P 19.7 Million. Lending activities contributed the bulk of SMFI's net income for the year.

## IV. CONSUMER ELECTRONICS & SERVICES

### After Sales Service & Marketing

Combined after sales service operations from Solid Electronics Corporation (SEC) and Solid Electronics Services Inc. (SESI) (which is the only recognized authorized Service Network for Sony and Aiwa in the country) resulted in total revenues of P 191 Million for 2003. Through an aggressive field service campaign, it expanded consumer reach particularly for large and high value products. Operations efficiency was improved by streamlining its organizational structure, resulting in an income of P 7.1 Million in 2003 from P 5.1 Million in the previous year.

Solid Video Corporation (SVC) experienced an increase in income attributed to higher level of indent sales of professional equipment such as data projectors and peripherals to major television networks. Maintenance services and parts for broadcast equipment also contributed over P12 Million to the company's revenue. The company reported a net income of 9 36.8 Million for the year, inclusive of some non-recurring other income generated from the recovery of doubtful accounts and warranty provision.

Solid Distributors Inc. (SDI), the distributor of the AIWA brand in the Philippines ceased its operations as of June 30 2003 and turned over its business to Sony Philippines Inc. as part of Sony's worldwide restructuring strategy. By December of 2003, SDI was merged with Solid Manila Corporation with the latter being the surviving entity. Residual revenues from SDI were reported at P 123.8 Million.

## Manufacturing & Logistics Services

Solid Laguna Corporation (SLC), engaged in plastic molding reported a 20% growth in gross revenues amounting to P 120.3 Million in 2003. This is attributed to bigger sales orders from key accounts such as San Miguel Corporation and K & K.

Meanwhile, Omni Logistics Corporation (OLC) posted total revenues of P 92.4 Million from P 35.3 Million the previous year. The increase in gross revenues is attributed to new services rendered, particularly color television assembly subcontracting for the TCL brand, aside from logistics and warehousing.

Clark Plastics Manufacturing Corporation (CPM) managed to reduce its loss by 84% from the previous year through the disposal of underutilized equipment. It is continuously exerting effort towards improving capacity utilization for the coming year.

### V. DISCONTINUING OPERATIONS

Discontinuing Operations resulted to a net income of P 18 Million for 2003. The closure and discontinuance of the businesses of Kita contributed some residual net income from principally non-recurring transactions such as sale of fixed assets.



# BOARD OF DIRECTORS AND CORPORATE OFFICERS



George R. Tan Director

Elena S. Lim Director, Chairman Emeritus

Jason S. Lim Director, Sr. Vice President

Chief Operating Officer

Vincent S. Lim Director, Sr. Vice President and Chief Financial Officer

Quintin Chua Director

(Washington Z. SvCip) David S. Lim Director replaced by Edgardo L. Tordesillas

Director

Director, President and Chief Executive Officer Susan L. Tan Director, Chairman of the Board

Ireneo D. Tubio Chief Accounting Officer Beda T. Manalac Vice President fon Corporate Planning and Business Development

Enrique L. Ligeralde Sr. Vice President for Corporate Administration and Control

Lita Joaquin Treasurer

Roberto V. San Jose Corporate Secretary



SOUR GROUP INC. AND SUBSIDIARIES

# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Solid Group Inc. is responsible for all information and representation contained in the financial statements for the years ended December 31, 2003, 2002 and 2001. The financial statements have been prepared in conformity with generally accepted accounting principles in the Philipppines and reflects amounts that are based on the best estimates and informed judgement of management with an appropriate consideration to materiality.

In this regard, management maintains a system of accounting and reporting which provides for the necessary internal controls to ensure that transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposition and liabilities are recognized. The management likewise discloses to the Company's audit committee and to its external auditor: (i) all significant deficiencies in the design or operation of internal controls that could adversely affect its ability to record, process, and report financial data; (ii) material weaknesses in the internal controls; and (iii) any fraud that involves management or other employees who exercise significant toles in internal controls.

The Board of Directors reviews the financial statements before such statements are approved and submitted to the stockholders of the Company.

SyCip Gorres Velayo & Co., the independent auditors appointed by the stockholders, has examined the financial statements of the Company in accordance with generally accepted auditing standards in the Philippines and has expressed its opinion on the fairness of presentation upon completion of such examination, in its report to the Board of Directors and stockholders.

David S. Lim

President and Chief Executive Officer

ief Financial Officer

SOLID GROUP INC. AND SUBSIDIARIES

## IDEPENDENT AUDITORS

The Stockholders and the Board of Directors

Solid Group Inc.

Solid House 2285 Don Chino Roces Avenue Extension

Makati City

We have audited the accompanying consolidated balance sheets of Solid Group Inc. and Subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Philippines. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Solid Group Inc. and Subsidiaries as of December 31, 2003 and 2002, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2003 in conformity with accounting principles generally accepted in the Philippines.

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CPA Certificate No. 32614 SEC Accreditation No. 0094-A

# STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

		Years Ended December 31	
		2002	2001
		(As restated -	(As restated -
	2003	see Notes 2 and 7)	see Notes 2 and 7)
CAPITAL STOCK			
Balance at beginning of year	P2,030,975,000	P2,030,975,000	P2,030,975,000
Uniting of interest adjustment (Notes 1, 7 and 12)	_	100,000,000	100,000,000
Issuances during the year (Notes 1, 7 and 12)	224,461,752	_	-
Balance at end of year	2,255,436,752	2,130,975,000	2,130,975,000
ADDITIONAL PAID-IN CAPITAL			
Balance at beginning of year	4,589,076,596	4,589,076,596	4,589,076,596
Uniting of interest adjustment (Notes 1 and 7)	75,826,336	932,064,077	1,269,706,382
Balance at end of year	4,664,902,932	5,521,140,673	5,858,782,978
RETAINED EARNINGS (DEFICIT) (Note 12)			
Balance at beginning of year, as previously reported	(42,616,817)	123,423,235	935,376,585
Effect of change in accounting for pre-operating			
expenses (Note 2)	(19,949,150)	(16,290,038)	(271,284)
Balance at beginning of year, as restated	(62,565,967)	107,133,197	935,105,301
Uniting of interest adjustment (Notes 1 and 7)	(42,434,895)	35,230,482	(116,141,187)
Net Loss	(298,543,763)	(247,402,152)	(1,014,205,129)
Balance at end of year	(403,544,625)	(105,038,473)	(195,241,015)
TREASURY SHARES (Note 12)			
Balance at beginning of year	(115,614,380)	(114,830,162)	(96,448,501)
Treasury shares acquired during the year	3-1	(784,218)	(18,381,661)
Balance at end of year	(115,614,380)	(115,614,380)	(114,830,162)
	P6,401,180,679	P7,431,462,820	P7,679,686,801

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF CASH FLOW

		Years Ende	ed December 31
		2002	2001
		(As restated -	(As restated -
	2003	see Notes 2 and 7)	see Notes 2 and 7)
CONTINUING OPERATIONS			
Cash Flows from Operating Activities			
Loss from continuing operations before income tax			
and minority interest	(P309,297,200)	(P161,214,823)	(P296,600,022)
Adjustment for:			
Impairment loss	350,000,000	35,000,000	_
Depreciation and amortization	160,458,692	299,870,755	313,392,538
Interest income	(134,694,478)	(70,170,015)	(89,306,250)
Unrealized foreign exchange loss (gain)	(11,534,577)	(19,666,868)	4,630,568
Loss (gain) on sale/retirement of property and equipment	(5,572,863)	(1,155,223)	29,724,898
Interest expense	4,391,785	728,842	15,057,250
Provision for warranty expense	793,002	668,198	2,287,483
Operating income (loss) before working capital changes	54,544,361	84,060,866	(20,813,535)
Decrease (increase) in:			
Receivables	87,081,585	50,787,816	255,512,471
Inventories	29,121,980	309,708,605	314,835,048
Land and development costs	6,240,630		36,898,446
Other current assets	(24,240,795)	37,105,386	4,909,955
Increase (decrease) in:			
Accounts payable and accrued expenses	37,289,581	(57,737,563)	(193,758,802)
Estimated liability for land development cost	(12,571,405)	(2,412,921)	(22,096,053)
Net cash generated from operations	177,465,937	421,512,189	375,487,530
Cash paid during the year for income tax	(39,213,309)	(25,564,016)	(25,368,185)
Net cash provided by operating activities	138,252,628	395,948,173	350,119,345
Cash Flows from Investing Activities			
Placement in short-term investments	(613,405,396)	_	_
Decrease (increase) in investments and advances	(51,275,128)	151,193,740	225,148,502
Interest received	107,923,773	70,170,015	89,306,250
Proceeds from sale of property and equipment	79,109,912	26,592,861	10,333,346
Additions to property and equipment	(80,632,255)	(123,166,955)	(307,721,378)
Reduction in (additions to) other noncurrent assets	(335,783,176)	56,458,140	94,162,980
Net cash provided by (used in) investing activities	(P894,062,270)	P181,247,801	P111,229,700

(Forward)



# CONSOLIDATED STATEMENTS OF CASH FLOW

		Years End	ed December 31
		2002	2001
		(As restated -	(As restated -
	2003	see Notes 2 and 7)	see Notes 2 and 7)
Cash Flows from Financing Activities			
Proceeds from loans payable	P291,634,490	P	P.—
Payments of:			
Long-term debt	(79,843,123)	(82,003,179)	(72,952,386)
Loans payable	_	(16,712,615)	(10) 30)
Increase (decrease) from advances from related parties	71,193,409	33,288,112	(148,853,297)
Minority interest	(55,085,753)	(32,506,873)	(11/10/22/12/17
Interest paid	(2,030,056)	(728,842)	(15,057,250)
Acquisition of treasury shares	_	(784,218)	(18,381,661)
Payments of dividends	_	-	(100,000,000)
Registration fee	_	_	(1,283,701)
Net cash provided by (used in) financing activities	225,868,967	(99,447,615)	(356,528,295)
Increase (Decrease) in Cash and Cash Equivalents			
Continuing Operations	(529,940,675)	477,748,359	104,820,750
Effect of Rate Exchange Changes on Cash and			
Cash Equivalents	1,978,000	_	_
	(527,962,675)	477,748,359	104,820,750
DISCONTINUING OPERATIONS (Note 18)			
Net cash provided by (used in) operating activities	17,306,962	(647,720)	(78,003,782)
Net cash provided by investing activities	1,286,148	45,152,858	699,921
Net cash used in financing activities	(15,381,848)		
	3,211,262	44,505,138	(77,303,861)
NET INCREASE (DECREASE) IN CASH AND		A1219 A2219	
CASH EQUIVALENTS	(524,751,413)	522,253,497	27,516,889
CASH AND CASH EQUIVALENTS AT		1,550,874,460	1,523,357,571
BEGINNING OF YEAR	2,073,127,957		
CASH AND CASH EQUIVALENTS AT END OF YEAR	P1,548,376,544	P2,073,127,957	P1,550,874,460

SOLID GROUP INC. AND SUBSIDIARIES

# OTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Solal Group Inc. (SGI or the Parent Company) and its subsidiaries (collectively, the Group), are incorporated in the Philippines. Brilliant Reach Ltd. (IRLd.), acquired in 2003, is incorporated in the British Vignins Islands (BVI). The Group's unit business activities are in consumer electronics, rull citase and broadband cable and satellite services. Other activities include financing and logistics services (see Note 22). On a consolidated basis, the number of employee was 902 and 1,110 as of December 31, 2003 and 2002, respectively. The Parent Company's registered office address is Solid House, 225 Duc Chano Ruces Avenue Extension, Makant City.

The Group's core consumer electronics business has been severely affected by the internse competition from improving products in a result of import liberalization which made it more cost efficient to true importing products in a result of incompetition of the product of the cost of the competition of the cost of the

To sustain operational efficiency, the Group has initiated a structural reorganization of its vorious subsidiaries. In 2003, Solid Mamila Corporation (SMC) was merged with Solid Distributors, Inc. (SI) was merged with Actor, Inc. with SVI as the surviving company. In 2001, Solid Distributors, Inc. (SI) was merged with Actor, Inc. with SVI as the surviving company. In 2002, SIC was merged with Solid City Industrial and Commercial Corporation with SIC in the surviving entities.

On July 31, 2003, the Parent Company acquired 100% ownership of BRL, a BVI company, BRL will handle and manage the placement of the Group's investible funds in foreign currency fixed income financial assets, principally bonds, not exceeding 20% of such uncount of funds. At the time of BRL acquisition, the offshore company had no assets and liabilities

to IDS. acquisitions, use offstore company note no street unto institute in IDS. In May 2020, the Parent Company acquired from Destiny Cable, Inc. (DCI) in exchange for 24,461,752 of the Parent Company's shares of stock, the entire issued and outstanding shares of Destiny, Inc. (DD), a company engaged in broadband cable and satellite services, in accordance with the isochholders' approval in November 2022. The acquisition was approved by the Boreau of Internal Recemen (IBR) on May 15, 202). A notice of eventprise for the isotance of shares under undernal control (IBR) on May 15, 202), a forther of eventprise for the isotance of shares under upon the approved of the Issuing of these shares with the Publishing took Exchange (IPSE). As of May 5, 2024, the Commission and the PSE have not yet approved the Parent Company's application. The acquisition was accounted similar to the uniting of interests accounting, As a result, net bases of DI prior to its acquisition by the Parent Company amounting to 31 A uniform in 2023, 777. and a final prior to the acquisition of the Commission and 102 over the Induced in the convoludated statements of income

On November 5, 2003, the merger of Dl and its subsidiaries, Destiny Communications Corporation (DCC), Destiny Multimodals Corporation (DMC), Destiny On-time Corporation (DCC), Ommi Durithuino Services, Inc. (1058)), with Solid Broadsand Corporation (SBC), a wholly owned subsidiary of SGI, was approved by thus respective shareholders, with SBC as the surviving entity. The merger is perfaing approval by the Commission.

The accompanying consolidated financial statements were authorized for issue by the Board of

#### 2. Summary of Significant Accounting Policies

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the Philippines using the historical cost basis.

Adoption of New Statements of Financial Accounting Standards (SFAS)/ International Accounting Standards (IAS)

The Group adopted the following SFAS/IAS which became effective on January 1, 2003:

- SFAS 10/IAS 10, "Events After the Balance Sheet Date," prescribes the accounting policies and disclosures related to adjusting and non-adjusting subsequent events. An additional disclosure required by the standard was included in the consolidated financial statements, relating to the date of authorization for release of the consolidated financial statements.
- SFAS 22/LAS 22, "Business Combinations," requires that an acquisition where an acquirer can
  be identified should be accounted for by the purchase method. Any goodwill arising from the
  acquisition should be amortized generally over 20 years. Adoption of the standard has no effect.
- · SFAS 36/IAS 36, 'Provisions, Contingent Liabilities and Contingent Assets,' provides the SFAS S6[AS 36. Trovisions, Contingent Labilities and Contingent Assets, 'provider the circuits for the recognition and buses for measurement of provisions, contingent liabilities and contingent assets. It also specifies the disclourtes that thould be included with respect to these imm. Additional discloures required by the standard, principally the change in provisions for the year (see Note 11), were included in the consolidated financial statements.
- · SFAS 38/IAS 38, "Intangible Assets," establishes the criteria for the recognition and measurement SFAS 38/IAS 38, "Intangible Assets," establishes the citeria for the recognition and measurement of intangible users. It also requires that expeditures on research, start-up, training, advertising and relevation be experiend as recurred. Accordingly, the Choug changed the method of accounting for proceedings expenses and reversed any simunotical prosperating expenses are unformed to the standard. The change is a reasonable and 2020 between the expense of the company of the expense of the expense

New Accounting Standards Effective Subsequent to 2003

The Accounting Standards Council has approved the following accounting standards which will be effective subsequent to 2003:

- SFAS 12/IAS 12, "Income Taxes," prescribes the accounting treatment for current and deferred
  income taxes. The standard requires the use of the balance sheet liability method in accounting income taxes. The standard requires the use of the training state that the standard report of the standard requires the recognition of a deferred tax liability and, subject to certain conditions, deferred tax asset for all temporary differences with certain exceptions. The standard provides for the recognition of a deferred tax asset when it is probable that taxable income will be available against which the deferred rax asset can be used. The Group will adopt SFAS 32/IAS 13 in 2504, and, based on current circumstances, does not believe that the effect of the adoption will be material.
- SFAS 17/IAS 17, "Leases," prescribes the accounting policies and disclosures to apply to finance and operating leases. Finance leases are those that transfer substantially all risks and rewards of ownership to the lesse

A lessee is required to capitalize finance leases as assets and recognize the related liabilities at the lower of the fair value of the leased asset and the present value of the minimum lease payments.

The lesses should also depreciate the leased asset. On the other hand, lesses should exceense operating lease payments on a straight-line basis

A lessor is required to record finance leases as receivables at an amount equal to the net investment in the lease. Finance income should be recognized on the basis of a constant periodic rate of return on the lessor's outstanding ner investment. A manufacturer or dealer lessor should recognize selling profit or loss as income for the period in accordance with its policy for outright sales. On the other hand, a lessor should present as an asset and depreciate accordingly asset that are subject. to operating leases.

The Group will adopt SFAS 17/IAS 17 in 2004. The Group has not yet determined the financial impact of the adoption of SFAS 17/IAS 17 due to the number of leases that the Group is a party to and the assessment that need to be made as to whether these would qualify a finance leases.

The consolidated financial statements include the financial statements of Solid Group, Inc. and its Subsidiaries as of December 31 of each year.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease

to be consolidated from the date on which control is transferred out of the Group.

DI and its subsidiaries were acquired by the Group from a company controlled by its major shareholder command the assumantees were exception to order or the control of the control of

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and losses, are eliminated.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of each with original maturities of three months or less and that are subject to an insignificant risk of change in value.

#### Short-term Investments

Short-term investments include investments in commercial papers with original manurities of more than three months to one year and are stated at cost, adjusted for any loss on price decline of the

Receivables are recognized and carried at original invoice amount less allowance for any uncollectible amount. An estimate for doubtful accounts is made when collection of the full amount is no longer probable.

Inventories are valued at the lower of cost or ner realizable value.

Costs incurred in bringing each product to its present location and condition are accounted for as-

Raw materials, supplies and others - purchase cost on a moving average method; Finished goods, merchandise inventories and work in process

determined on a moving average method; cost includes direct materials and labor and a proportion of manufacturing overhead costs based

Net realizable value for finished goods and work in process is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. Net realizable value for raw materials and supplies is the current replacement cost.

#### Land and Development Costs

Land and development costs is carried at cost less any impairment in value. Cost includes the acquisition cost of the land and other expenditures for development and improvements of land necessar; in bringing the land to its intended use.



Property, plant and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

The initial cost of property, plant and equipment comprises its purchase price and any directly artibiated costs in bringing the asset to its working condition and location for its intended use. Expenditures insured after the property, plant and equipment have been just into operation, such that the property of the property of the property of the costs are incurred. In the property of the costs are incurred, to the property of the costs are incurred. In the property of the costs are incurred in the property of the property of the costs are incurred in the property of the costs are incurred in the property of the pr

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives:

Buildings and improvements Machinery and equipment Furniture, fixtures and office equipment Transportation equipment Cable system equipment Test, communication & other equipment Computer system Leusehold improvements	10 to 25 5 to 10 2 to 5 5 to 20 5 2 to 15	years and the second
Tools and equipment Others	2 2	whichever is shorter years years

The useful life and depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

When assets are sold or retired, their cost, accumulated depreciation, amortization and impairment loss are eliminated from the accounts and any gain or loss resulting from the disposal is included in the current operations.

Construction in progress is stated at cost. This includes cost of construction, plant and equipment and other direct costs. Construction in progress is not depreciated until such time as the relevant assets are completed and part into operational use.

#### Asset Impairment

The carrying values of property, plant and equipment and other long-lived assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the auste or cath-generating units are written down to their recoverable amounts. The recoverable amount of property, plant and equipment and other long-lived assets in the greater of net selling price or walse in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market properties of the price of the price of the properties of the price of the properties of the price of the price of the price of the properties of the price of the

#### Investment in an Associate

The Crospy 3.3% investment in Sony Philippine, Inc. (SPII) is accounted for under the equitymethod of accounting. This is an entiry to which the Crospy has againstant ordinence and which is neither a substitute property of the Crospy. The investment in SPII is curried in the include raised property of the Crospy Share in the next assets of SPII, less any impairment in value. The consolidated statements of income reflect the assets of SPII, less any impairment in value. The consolidated statements of income reflect the Crospy share of the results of operations of the associate. Unretailed gainst avairing from transactions for the control of the investment in the associate. Unretailed losses are the assets transferred, only to the cevitor that there is no evidence of impairment in the value of the assets transferred.

#### Other Investments

Other long-term investments (included as part of "Other noncurrent asters" account in the consolidated balance shees) represent investments in haire of node, which we carried at our less any impairment in value and investment in life insutance policy which is curried at its cash surrender value. Periodic increases in value decreases the insutance premium expense changed to current operations. Any amount in excess of the interest in the life insutance policy over the insutance premium expense is a cordiect to income.

#### Revenue

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteris must also be met before revenue is recognized:

Sale of Goods. Revenues are recognized upon delivery and billing of goods to the customers. Revenue from Sale of Junal. Revenues are accounted for under the full factual method. Under this method, gain is not recognized until the corrings process is virtually complete and collectibility of the sales price is reasonably assisted. The cost of load sold is determined on the basis of the acquisition cost of the land plus its full development costs, which includes estimated cost for future development works as determined by the Group's technical sarfi. The cost to complete the development of the sold portion of the subdivided lots is shown under Festimated landing for development of land sold's account in the consolidated balance sheets.

Service Income, Revenues are recognized when services are rendered. Rental income is recognized using the accrual method based on the terms of lease agreements.

Interest Income on Lisans and Fanance Receivables. Revenue is recognised when earned. However, in accordance with the Financing Company Act of 1998, interest income on loans receivable that remain outstanding beyond their maturity dates is recognized only upon actual collection.

Other Interest. Revenue is recognized as the interest accrues-

#### Retirement Costs

The Parent Company and certain subsidiaries have funded, noncontributory retirement plans, administered by a Trustee, covering their permanent employees. Betterment cost are actuarially determined using the projected unit credit method. This method reflices services rendered by employees to the dute of valuation and incorporation assumptions concerning employees; projected salaries. Retirement costs include current service cost plus amortization of just service cost, experience plus of the covered employees.

#### Taken !

Operating lease payments are recognized as expense in the consolidated statements of income based on the terms of the lease agreements.

Foreign Currency Transactions and Translation

Transactions in foreign currencies are recorded using the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are restated using the closing rate of exchange at the balance sheet date. All differences are taken to the consolidated statements of income.

Financial statements of consolidated foreign subsidiaries that are integral to the Group's operations are translated as if the transactions of the knotigo operation had been those of the Group. At each balance sheet of the foreign corrects promoters piems are madested using the dosing tent, roomotedary tens which are carried at binorical cost are translated using the historical cost as of the date of the substitute of the design tens, roomotedary tens which are created at first who are translated using the collaring condition and accounted the collaring of the viole are translated using the collaring condition of the dates of transactions. Residing exchange differences are recognited in the consolidated statements of income.

#### Income Tree

Deferred income tax is provided using the liability method. Deferred tax sasets and liabilities are recognized for the (a) future tax consequences attributable to the differences between the financial the excess of the minimum corporate income tax (MCIT) over the regular corporate income tax (MCIT) and net operating loss carryover (NCLCS). Deferred tax assets and liabilities are measured using the tax attent expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled and the carryforward benefits of MCIT and NCLCS are expected to be applied, a voluntion allowance is provided for deferred tax assets with the component of the provided of the deferred tax assets when the provision for objective tax and the provision for objective tax assets included in the computation of the provision for objective tax for the year.

### Basic Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing net income (loss) for the year with the weighted average number of outstanding shares during the year (in restared for uniting of interest adjustments) after giving retrusictive effect to stock dividends or stock splits declared during the year, if any.

#### Provisions and Contingencies

Starting January L, 2023, provisions are recognized when the Computy has a present obligation (legal or contractive) as result of a part event, it is probable that an oneflix of resource embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The effect of the time value of move; is material, provisions are determined by discounting the espected future cash flows at a pre-tax are that reflects current market assessment of the time value of move and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest extense.

Contingent liabilities are not recognized in the consolidated financial statements but they are disclosed unless the possibility of an outflow of resources embodying economic benefit is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed when an inflow of economic benefit is probable.

#### Subsequent Events

Post-year-end events that provide additional information about the Group's position at balance heet date (adjusting events), if any, are reflected in the councidated frinancial statements. However, pair-year-end events that are not adjusting events are disclosed in the notes of the consolidated inancial statements when make

3. Cash and Cash Equivalents		
This account consists of:	2003	2002 (as restated - Note 7)
Cash on hand and in banks	P151,208,847	P241,251,365
Short-term deposits	1,397,167,697	1,831,876,592
	P1,548,376,544	P2,073,127,957



Cash in banks earn interest at the respective bank deposit rates. Short-term deposits are made for varying periods of up to three months depending on the immediate cash requirements of the Group and carn interest at short-term deposit rates. Investments in Subsidiaries

4. Receivables		
This account consists of:	2003	(as restated - Note 7)
	P533,654,034	P555,596,278
Trade (see note 13) Finance receivables - current (see Note 13) Others	57,289,222 68,983,770	72,027,502 852,054,803
Less allowance for	659,927,026	1,479,678,583

P564,743,383

5. Inventories		
This account consists of:		(as restated)
	2003	Note 7)
At net realized value:	100000000000000000000000000000000000000	
Finished goods and merchandise inventories (see Note 18)	P4,400,050	145,906,929
Work in process	1,741,391	1,145,700
Raw materials	5,193,964	4,159,203
- Supplies and others	7,502,456	240000000000000000000000000000000000000
At costs		
Finished goods and merchandise inventories	6,118,247	5,199,906
Work in process	2,315,784	4,204,200
Raw materials	13,025,501	240000000000000000000000000000000000000
Supplies and others	7,325,236	16,128,671
Total inventories at lower of cost and net		
egalizable value	47,622,629	P76,744,609

6. Other Current Assets This account consists of:	2003	(as restated - Note 7)
Prepaid taxes Prepaid expenses Input value added tax Deferred tax assets - net (see Note 17) Others	P42,757,621 15,175,438 28,784,573 4,264,211 5,164,487	P32,174,649 14,583,853 13,865,910 2,357,286 8,923,837,
	P96,146,330	P71,905,535

7. Investments and Advances This account consists of:	2003	2002 (as restated)
Investment in SPH, an associate - at equity Acquisition cost Accumulated equity in net losses	P35,000,000 (35,000,000)	P35,000,000 (35,000,000)
Advances to related parties - net (see Note 13)	226,063,238 226,063,238	215,034,322 P215,034,322

#### Investments in Subsidiaries

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as of December 31 of each year, as follow.

	Percentage of Ownership		
	2003	2002	2001
AA Electronics Corporation BRL	100	100	100
DI and Subsidiaries Kita Onni Logistics Corporation	100 100 100	100 100	100 100 100 100 100 100 100 100
SBC SC and Subsidiaries SEC	100 100 100	100 100 100	100
SLC SMC and Subsidiaries Solid Manila Finance, Inc. Solid Video Corporation	100 100 100	100 100 100	100 100 100

The Subsidiaries of DI are as follows:	Percentage of Ownership
DCC	100
DMC	100
DOC	100
ODSI	100
The Subsidiaries of SC are as follows:	Percentage of Ownership
Clark Plastics Manufacturing Corporation (Clark)	100
Solid Electronics Services, Inc.	100
SSEC	67
Interstar Holdings Company, Inc.	60
The subsidiaries of SMC are as follows:	Percentage of Ownership
Skyworld Corporation	75
Starworld Corporation	50
Laguna International Industrial Park, Inc. (LHP)	45

Acquisition of Subsidiaries

8. Property, Plant and Equipment

On July 31, 2003, the Parent Compuny acquired 100% ownership of BRL that will handle and manage the placement of the Parent Compuny's investible funds in foreign currency fixed income financial assets, principally bonds, not exceeding 20% of such amount of funds. At the time of BRL acquisition, the offshore company had no assets and liabilities. The net exchange difference for the year taken to the consolidated astrements of income as a result of translating the financial statements of BRL a foreign operation that is integral to the operations of the Parent Company amounted to 40 million in 2004.

As discussed in Note 1, in May 2003, the Parent Company acquired from DCI the entire issued and outstanding shares of DL, a company engaged in broadband cable and satellite services, in accreations with the stockholders approved in November 2002. The aquisition was approved by the Bureau of Internal Revenue (Bilk) on May 15, 2003. A notice of exemption for the issuance of the stockholders are companied to the proposal of the part of the proposal pro

The balance sheet components of DI for the two years prior the acquisition, included in the consolidated financial statements are as follows:

	(2002	2001
Assets:		50.00
Cash and cash equivalents	P18.982,572	P8.184.730
Accounts receivable	963,488,520	762,532,696
Investments	22,355,763	19,230,613
Property, plant and equipment	924,033,110	970,580,788
Receivable from affiliates	121,796,762	367,641,372
Others	32,725,364	48,854,148
	P2,083,382,091	P2,177,024,347
Liabilities and stockholders' equity:		
Bank loans	P9.067.523	P
Accounts payable and accrued expenses	43,078,128	33,933,619
Payable to affiliates	946,221,401	897,199,642
Long term debe	95,386,957	178,558,917
Capital stock	100,000,000	100,000,000
Additional paid-in capital	932,064,077	1,269,706,382
Deficit	(42,435,995)	(302,374,213)
	P2,083,382,091	P2.177,024,347

Net revenue, direct cost and operating expenses, financing income and net loss before income tax of DI for the periods prior to the acquisition by the Group, included in the consolidated financial statements are as follows:

	December 31			
	April 30, 2003	2002	2001	
Revenues Direct costs Financing charges - net Net loss	P79,806,145 93,719,152 2,600,513 33,390,342	P284,088,968 359,126,472 5,211,164 77,666,477	P81,209,715 241,495,088 15,057,250 186,233,026	

	Balance at January 1, 2003 (As restated - Note 7)		Disposals/ Retirements/ Reclassifications	December 31,
Cost				
Land (see Note 21)	P2,336,559,199	195,303,350	P	P2,341.862.549
Buildings and improvements	1,363,594,914	4,511,128	(472,344,965)	895,761,077
Machinery and equipment	282,080,722	43,036,164	(1,685,994)	323,430,892
Furniture, fixtures and office equipment	170,478,416	5,870,756	(7,178,852)	169,170,320
Transportation equipment	103,734,903	8,428,901	(23,404,844)	88,758,960
Cable system equipment	986,572,243	5,253,847	(4,150,517)	987,675,573
Test, communication and other equipmer	t 93,709,525	1,646,123	(1,081,471)	94,274,177
Computer system	62,312,092	1,451,468	(1,812,877)	61,950,683
Lessehold improvements	71,396,851	2,244,795	(854,335)	72,787,311
Tools and equipment	12,340,421	2,885,723	(383,161)	14,842,983
	5.192.770.766	97.611.165	7512 907 0143	E OFO ELLESS

	Balance at January 1, 2003 (As restated - Note 7)	Additions	Disposals/ Retirements/ Reclassifications	December 31
Accumulated depreciation and a	mortization:			
Buildings and improvements	733,236,016	21,591,737	(366,838,823)	387,988,930
Machinery and equipment	230,027,007	8,810,235	(36,685,994)	202,151,248
Furniture, fixtures and				
office equipment	142,007,894	9,848,445	(6,556,940)	145,299,399
Transportation equipment	86,080,910	7,803,625	(20.641.606)	73,242,929
Cable system equipment	163,002,320	82,944,830	(6,973,973)	238,973,177
Test, communication and				
other equipment	29,445,040	9,726,609	(389,150)	38,782,499
Computer system	41,340,979	11,964,915	(1.124.124)	52,181,767
Leasehold improvements	62,071,872	3,712,734	(834,137)	64,950,469
Tools and equipment	10.122,334,573	4,055,562	(310,547)	13,867,550
_ and and administration	1,497,334,573	160,458,692	(440,355,297)	1,217,437,968
Impairment loss	81,442,459	350,000,000	1	431,442,459
Construction-in-progress	1,576,628		(995,330)	581,298
SOMEON STATE OF STATE	P3 905 578 882	(P429.826.437)	(P73.537.049)	P3.402.215.396

In 2003, a subsidiary recognized impairment losses of P350.0 million representing the write-down of cable system equipment to recoverable amount, which was based on value in use and was determined at the cash-generating unit level. The cash-generating unit consists of the assets of the Group relating to the beoadband segment. In determining value in use for the cash-generating unit, the cash flows were discounted at a nominal rate of 10.7% on a pre-tax basis.

In 2002, a subsidiary recognized impairment losses of P46.4 million representing the write-down of buildings and improvements and machinery and equipment of discontinuing operations to recoverable amount, which was hased on one selling price (see Note 18). Also, a subsiliary recognized impairment losses of P35.9 million representing the write-down of machinery and equipment to recoverable amount, which was based on not selling price.

Other Noncurrent Assets This account consists of:		(As restated
	2003	Notes 2 and 7
Finance receivables - net of current portion (see Note 13) Investment in insurance policy Investment in shares of stock - at cost Determed tax assets - net (see Note 17) Others - net	P138,241,429 224,975,892 53,735,682 10,104,969 92,395,445	P58,568,426 53,615,40 16,908,13 23,838,10
	P519,453,417	P152,930,07

#### 10. Loans Payable

In 2003, the BRL obtained short-term US dollar loans from a foreign bank secured by a portion of BRLs short-term investments, which bear interest of pevcalling market rates ranging from 2.5% to 3.71%. Outstanding balance as of December 31, 2003 amounted to US\$5.2 million.

In 2002, DI had foreign currency-denominated loans from a foreign bank with interest at 1.25% over 180 days London Interbank Offered Rate and were fully paid on November 15, 2003.

#### 11. Accounts Payable and Accrued Expenses

his account consists of:	2003	(As restated Notes 2 and 7
Trade Refundable deposits Accrosed salaries Output tax	P195,474,939 29,376,553 18,221,255 5,470,142	P201,548,172 22,071,219 33,796,877 22,888,619
Provisions for warranty Others	793,002 152,327,547 P401,663,438	8,457,46) 77,289,199 P366,051,549

e movement of provisions for warranty is as follows:	2003	2002
	P8,457,463	P7,789,265
Balance at beginning of year Additions during the year Warranties claimed during the year	793,002 (325,687)	668,198
Reversal during the year	(8,131,776)	
Balance at end of year	P793,002	P8,457,463

#### 12. Capital Stock and Retained Earnings

Capital Stock Changes in number of shares are as follows:	2003	(As restated - Note 7)	(As restated - Notes 7)
Common stock - P1 par value Authorized	5,000,000,000	5,000,000,000	5,000,000,000
Issued: At beginning of year as previously reported Uniting of interest adjustment Issuances during the year	2,030,975,000	2,030,975,000	2,030,975,000 100,000,000
Balance at end of year	2,255,436,752	2,130,975,000	2,130,975,000
Changes in number of treasury shares are as	follows: 2003	2002	2001
Balance at beginning of year Treasury shares acquired during the year Balance at end of year	209,433,000	206,913,000 2,520,000 209,433,000	166,943,000 39,970,000 206,913,000

Retained Earnings (Deficit)

Retained earnings corresponding to the cost of treasury shares amounting to P115.6 million as of December 31, 2003 and 2002, and P114.8 million as of December 31, 2001 are not available for dividend declaration.

Undistributed earnings of subsidiaries amounting to P764.8 million in 2003 and P679.9 million in 2002 are not available for dividend declaration.

#### 13. Related Party Transactions

The Group, in the normal course of business, has transactions with companies that are owned by its ultimate majority stockholders. These are summarised as follows:

- Sale of goods and services aggregating P345 million in 2002 and P321 million in 2001.
   Lense of properties aggregating P4.9 million in 2003, P4.4 million in 2002 and P5.1 million
- in 2001.

  C. Sale of machinery and equipment, with a carrying value of P19.2 million, to a foreign company owned by the majority shareholders in 2002.

  Extension of business learns which bear interest or 117% in 2003, 2002 and 2001. Those learns are secured by surety agreements with the shortholders of the affiliators and Extension/Savilment of non-interest bearing cash advances offrom the Destiny Cable.

Outstanding receivables arising from these transactions that are included in the consolidated balance

	2003	2002
Trade	P33,625,586	P63,758,952
Finance receivables	188,491,216	125,135,202
	P222,116,802	P188,894,154

Availment of non-interest-bearing cash advances from other related parties. Outstanding balance as of December 31, 2003 and 2002 amounted to P95.5 million and P64.5 million. respectively.

4. Cost of Goods Sold (Continuing C		(As restated - Notes 2 and 7)	(As restated Notes 2 and 7
Merchandise Raw materials used: Direct labor. Depreciation Changes in inventory balances Others (see Note 16)	P643,339,895 59,921,545 23,832,178 8,708,850 (1,763,734) 40,098,937 P774,137,671	P507,021,064 \$65,033,673 \$5,894,163 12,667,153 23,947,951 53,322,084 P1,217,886,288	P660,414,200 841,021,227 40,571,737 121,259,647 45,838,509 48,744,460 P1,757,849,780

P123,366,841	The same of the same
1123,300,041	P152,235,735
36,004,181 32,578,480 19,866,846 65,297,401 11,478,793 10,953,303 52,326,995 16,379,564 93,618,643	32,207,918 29,473,951 26,445,305 109,318,552 22,814,349 5,779,155 62,644,641 31,119,068 155,945,698
F	11,478,793 10,953,303 52,326,995 16,379,564

#### 21. Contingencies

Certain subsidiaries are involved in litigations, which arose in the normal course of business. These include, among others, the following:

- SC is involved in litigation and dispute with a local bank concerning letters of credit issued in connection with shipments of electronic parts to SC. The bank seeks payment of P154.5 million.
- b. A complaint was filed against SLC by a music company, before the Department of Justice for alleged infringement of copyrights on sound recording. Payment for damages of P148.0 million was being claimed by the music company.
- SC and SMC own parcels of land that are being subject to expropriation coverage under agratian reform. These parcels of land have a carrying value of P68.0 million.
- d. SMC has a parcel of land with a carrying value of P785.0 million that is subject to claims by third parties who filed court cases against SMC. The case is still pending with the Court of Appeals.

The above litigations are still pending resolution. Management believes that the ultimate liability or loss, if any, with respect to such litigations will not materially affect the financial position and results of operation of the Group.

#### 22. Segment Information

Consumer electronics consists of trading and rendering of repair services. Real estate activities include leaving and development and sale of industrial estate. Broadband activities include data transport services.

Other activities include financing and logistics services.

#### Business Segments

The following tables present revenue and income information and certain asset and liability information regarding business segments.

	Consumer Electronics	Real Estate	Broadband	Others	Total
			(In Millions)		
Year ended (December 31, 2)	003				
Revenue (continuing):					
Sales to external customers	P826	P159	P164	P134	P1,283
Inter-segment sales		See	_		100
Total revenue					P1,283
Result (continuing)					
Segment result	P99	P32	(P527)	P94	(P302)
Minority interest					3
Net los (continuing)					(P299)
As of December 31, 2003					
Assets and liabilities					
Segment assets	P1.587	P2.353	P852	P2.698	P7,490
Unallocated assets	41,007	1 20,000	1.024	1 20000	21
Total assets					P7.511
Segment liabilities	P224	P130	P63	P323	P749
Unaflocated liabilities		****			
Total liabilities					P751
Other segment information -					- 1121
Depreciation and amortization	P28	P17	P109	P6	P160
Year ended December 31, 20					
Revenue (continuing):	VA.				
Sales to external customers	P1.272	P95	P279	P76	P1.722
	11,474	199	1219	170	70
Inter-segment sales					P1.792
Total revenue	(417.0.73	100	7000	612	
Result (continuing):	(P194)	P1	(P82)	P30	(P251)
Minority interest					P4
Net loss (continuing)					(P247)

	Consumer	Real Estate	Broadhand	Others	Total
of the an appearance			(In Millions)		
As of December 31, 2002					
Assets and liabilities					
Segment assets	P1,619	P2,820	P2,084	P1,905	P8,428
Unallocated assets					(81)
Total moets					P8,347
Segment liabilities	P171	P169	P140	P16:	P496
Unallocated liabilities					33
Total liabilities					P529
Other segment information					
Depreciation and amortization	P141	P44	P113	P2	P300
Year ended December 31, 20	01				
Revenue (continuing):					
Sales to external customers	P1.963	P95	P70	PHIS	P2,246
Inter-segment sales	-	- 22	-		-
Total revenue					P2,246
Result (continuing):	(P865)	(P16)	(P186)	P33	(P1,034)
Minority interest					20
Net loss (continuing)					(P1,014)
As of December 31, 2001					
Assets and liabilities					
Segment assets	P1.832	P2.836	P1.445	P1.567	P7,680
Unallocated assets					343
Total assets					P8,023
Segment liabilities	P256	P159	P130	P80	P625
Unallocated liabilities					83
Total liabilities					P708
Other segment information -					1000
Depreciation and amortization	P199	P26	P86	P2	P313

All segment revenues are directly attributable to the segments. Segment assets include all operating assets used by a segment and consist principally of cash, receivables, inventories, property, plant and equipment, not of allowances. Segment liabilities include all operating liabilities used by a segment and consist principally of trade accounts payable and other account alloilities. Segment assets and liabilities do not include deferred income taxes.

Segment revenues and segment results include transfers between business segments. Such transfers are accounted for at competitive market prices charged to unaffiliated customers for similar goods. Those transfers are eliminated in consolidation.

## **INVESTOR RELATIONS**

# INVESTORS INQUIRIES SOLID GROUP INC.

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